

August, 25<sup>th</sup>, 2020

# 2021 Revenue Estimates



# Developing the 2021 Budget (3 R's)

- Developed Options **(Responsive)**
  - Scenarios A, B, C for 5 years
  - Forecast By Each Revenue Stream
  - Tied to Facilities and Services Provided by the City
- Created an Initial 2021 Budget **(Responsible)**
  - Desired Services
  - Strategic Planning
- Ability to Modify after Adoption **(Resilient)**
  - Adapt to Current Information & Situations
  - Apply Levers or Service Levels
    - Move Up or Down – Resources & Expenditures
  - Ability to Invest in the Future
  - Reserves Available



# Current Forecasting Indicators & Assumptions – Scenario A

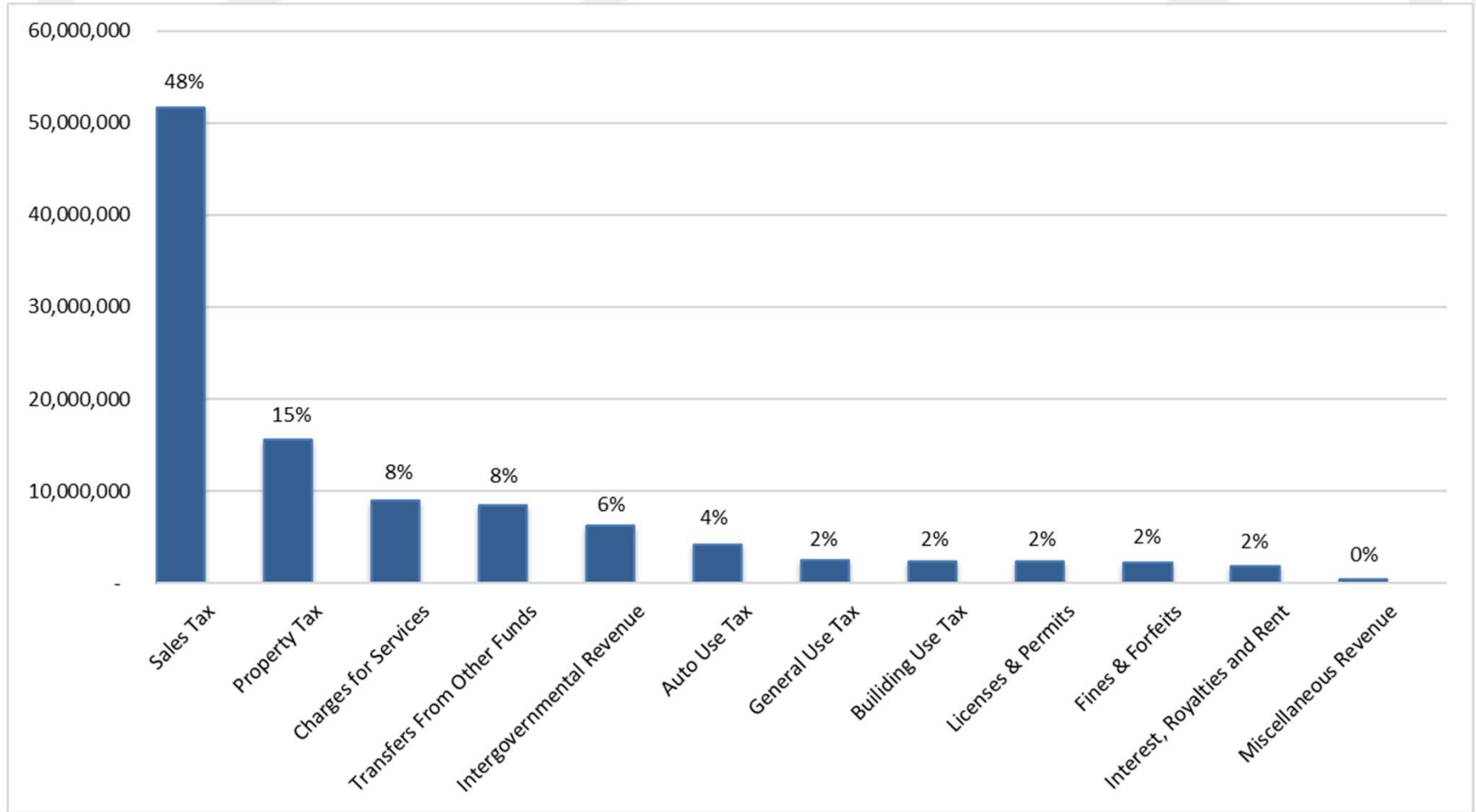
- ↑ CPI-Inflation Rate – Average 2% (Sales and Use Taxes)
- ↑ Housing Prices and New Development (Property Taxes)
- ↑ Forecasted Growth Rate by Identified Business Categories 1.15% from 2019 (Sales Tax)
- ↑ Forecasted Housing Growth 2% (Development Fees)
- ↑ Food Tax Fund – Movement from Dining Out & Population Growth
- ↑ Stabilization of Revenue Sources (Taxes, Fees, Fines, Permits)
- ↑ Existing Fund Balance to Adjust for Unknown Economic Climate +\$40 million
  
- ↓ Use Tax Collections 36% reduction from 2019
- ↓ Oil Prices & Ability to Forecast Oil Extraction Rates and Drilling
- ↓ Economic Uncertainty & Recession
- ↓ Partial Closures and Reduced City Services (-23% Charges for Services)
- ↓ COVID-19 Related Restrictions

# General Fund Resource Overview

- 2021 is a One Year Budget – Using 2020
- Proposed Resource Projection is \$106,621,280 for 2021
- Sales Tax is 48% of the Total
- Property Tax is 15% of the Total
- Use Taxes are 8% of the Total
- Total Decrease of \$9.7 million or 8.3% from 2019 Actuals



# 2021 General Fund Resources



# General Fund Budgeted Resources

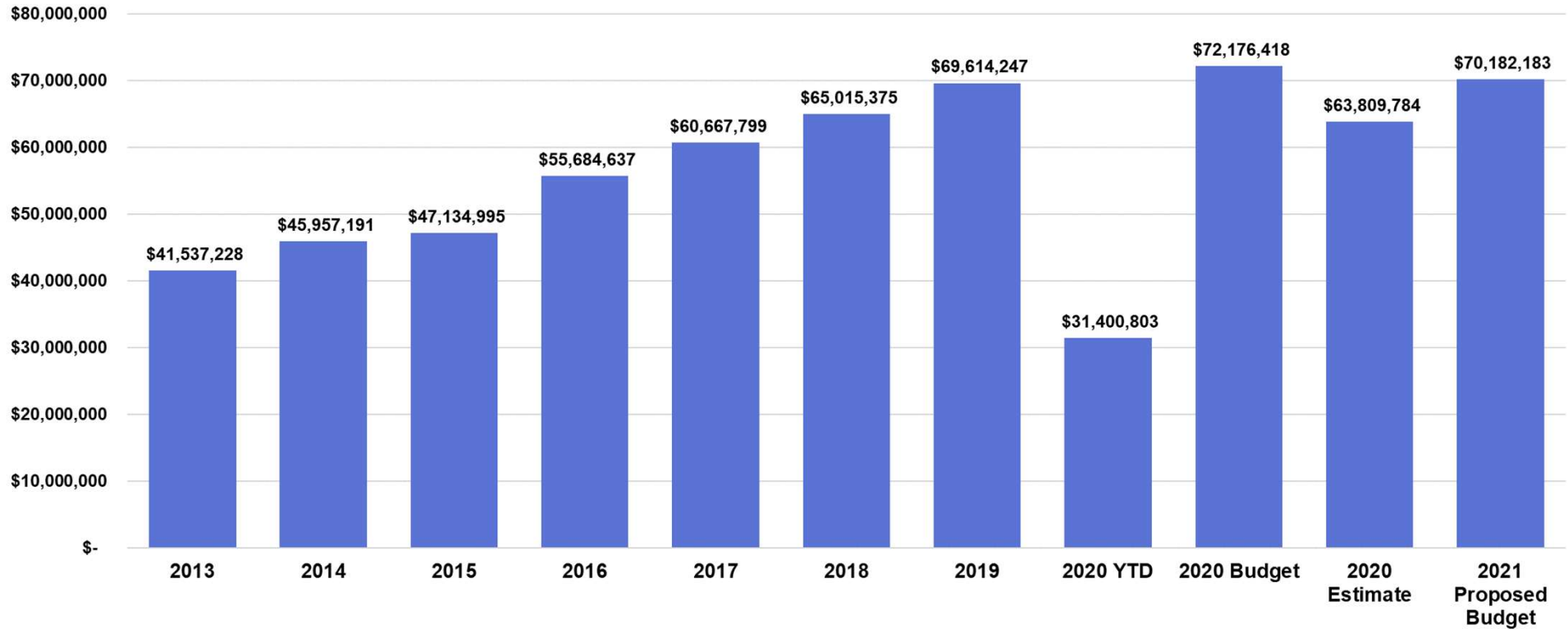
	2019 Actual	2020 YTD*	2020 Revised Budget	2020 Estimate**	2021 Proposed Budget
<b>Total Resources</b>	\$ 116,065,799	\$ 57,695,695	\$113,421,365	\$ 102,477,520	\$ 106,621,280

\*All 2020 YTD Data through July

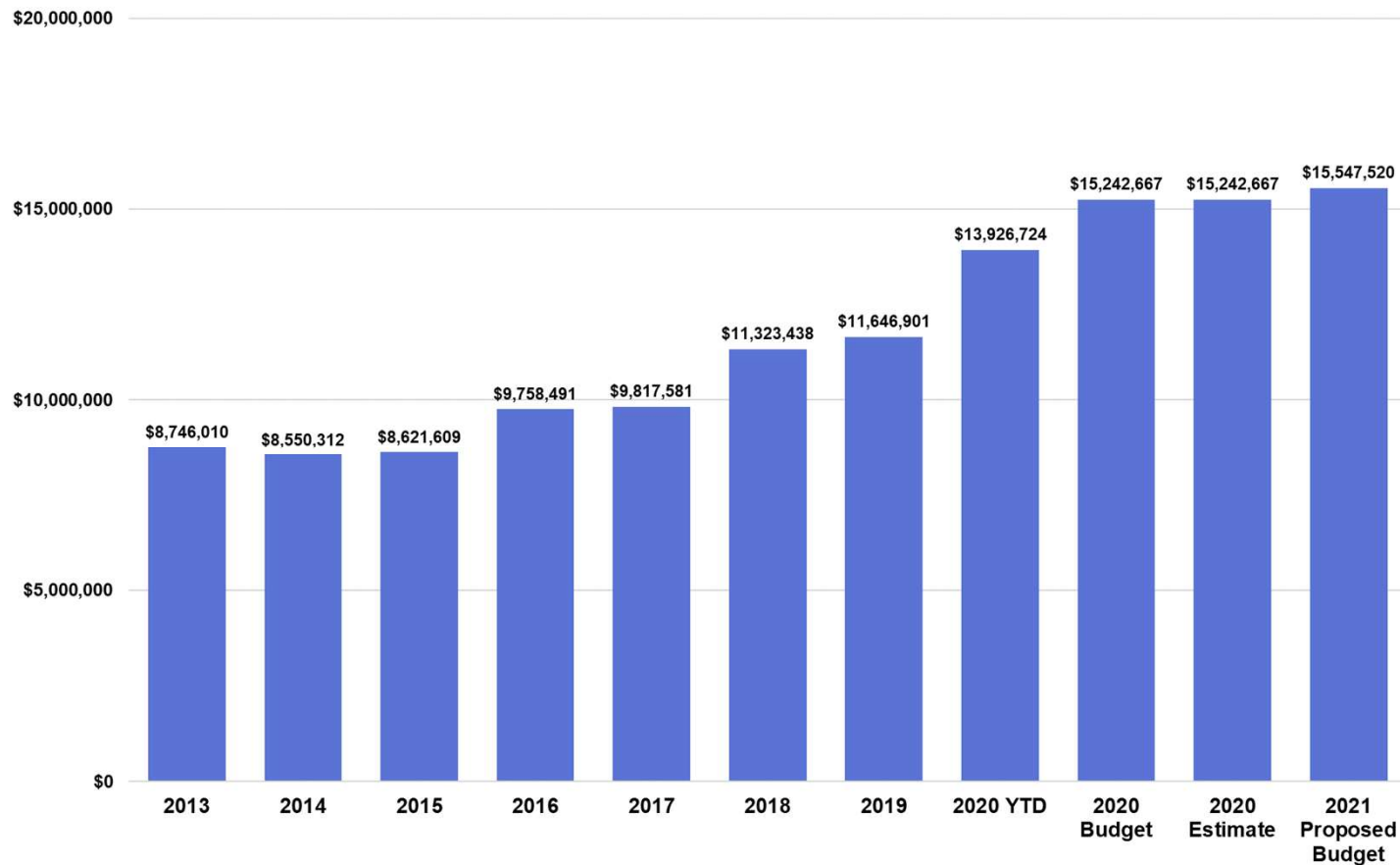
\*\* Scenario A with no CARES Act Funding for Comparative Purposes



# Total Sales Tax



# Property Tax





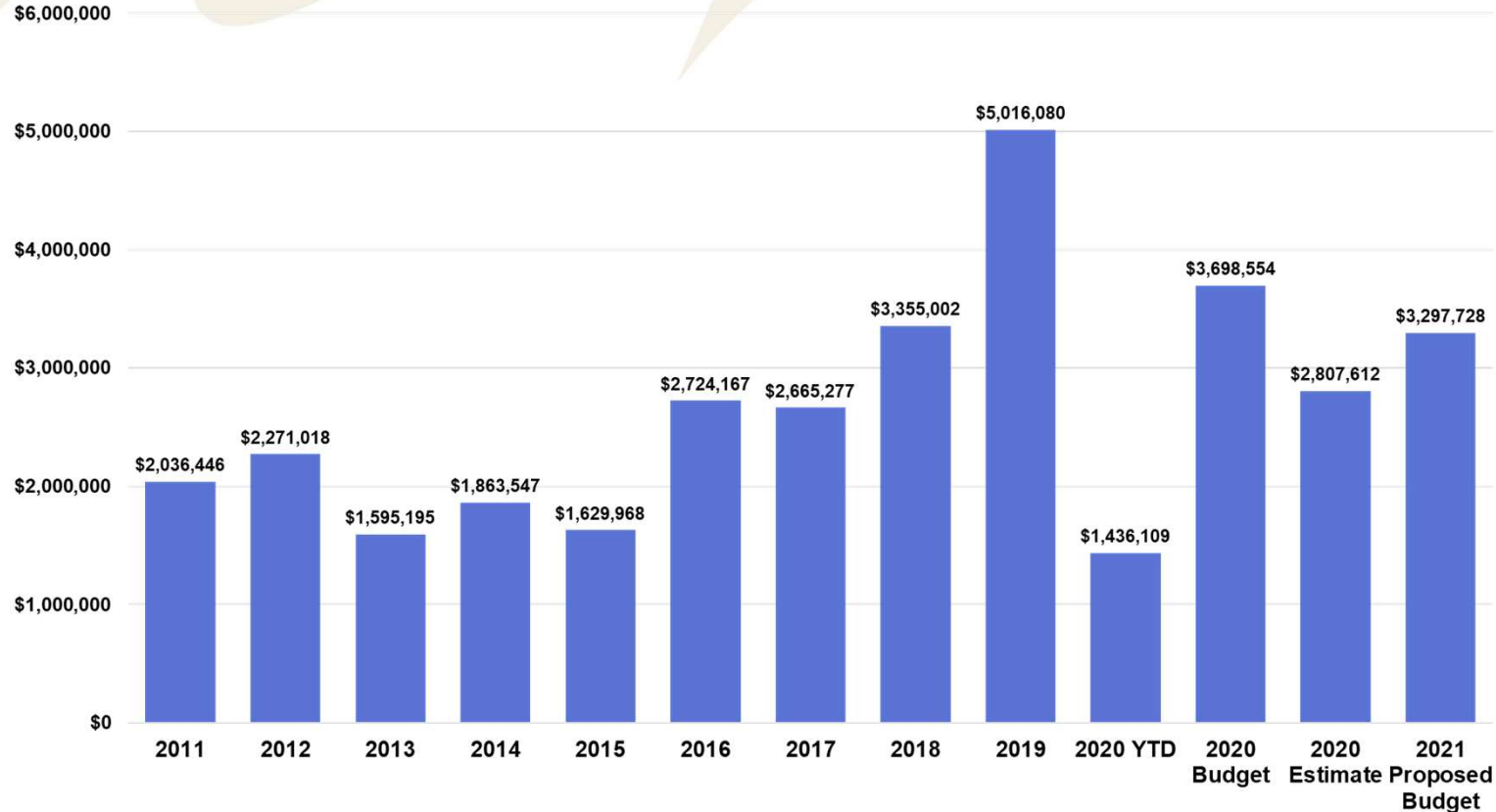
# Total Auto Use Tax



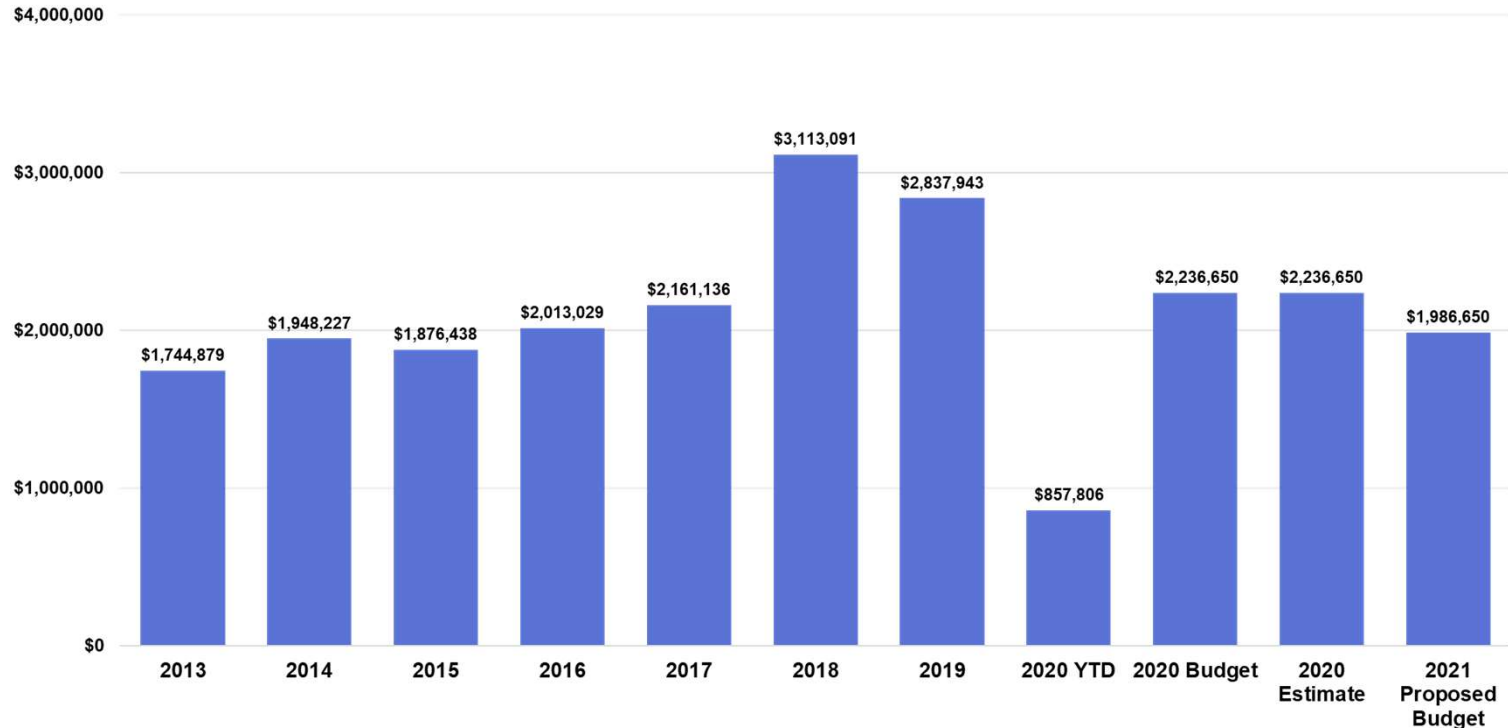
# Total Building Use Tax



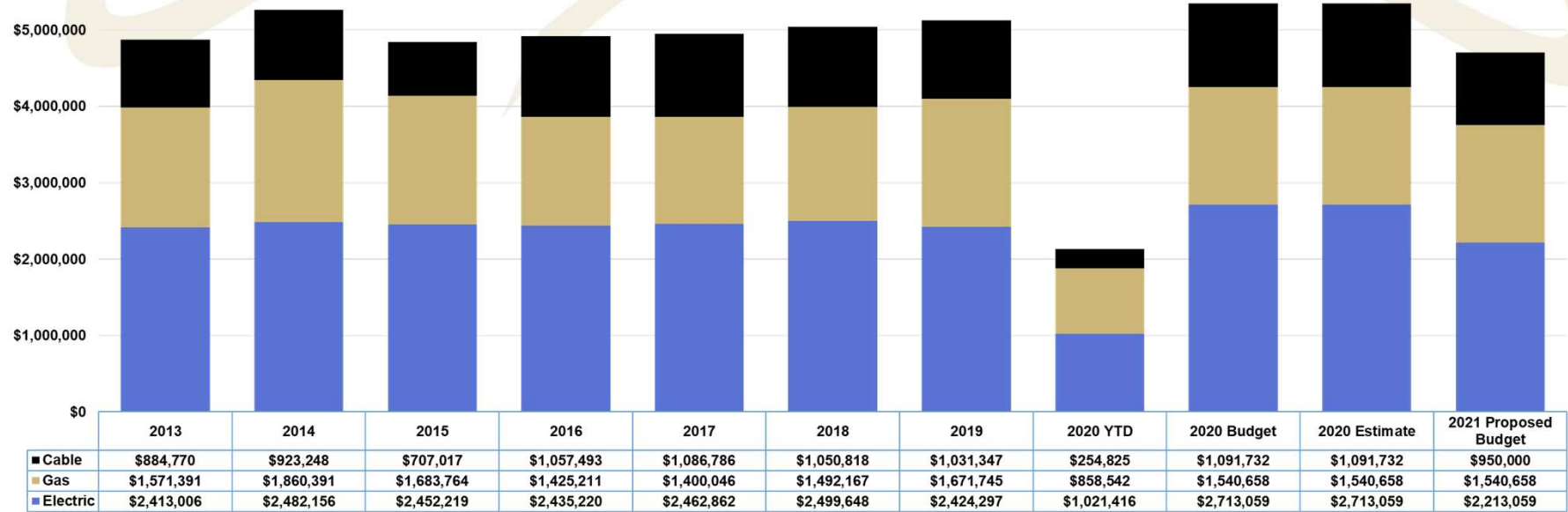
# Total General Use Tax



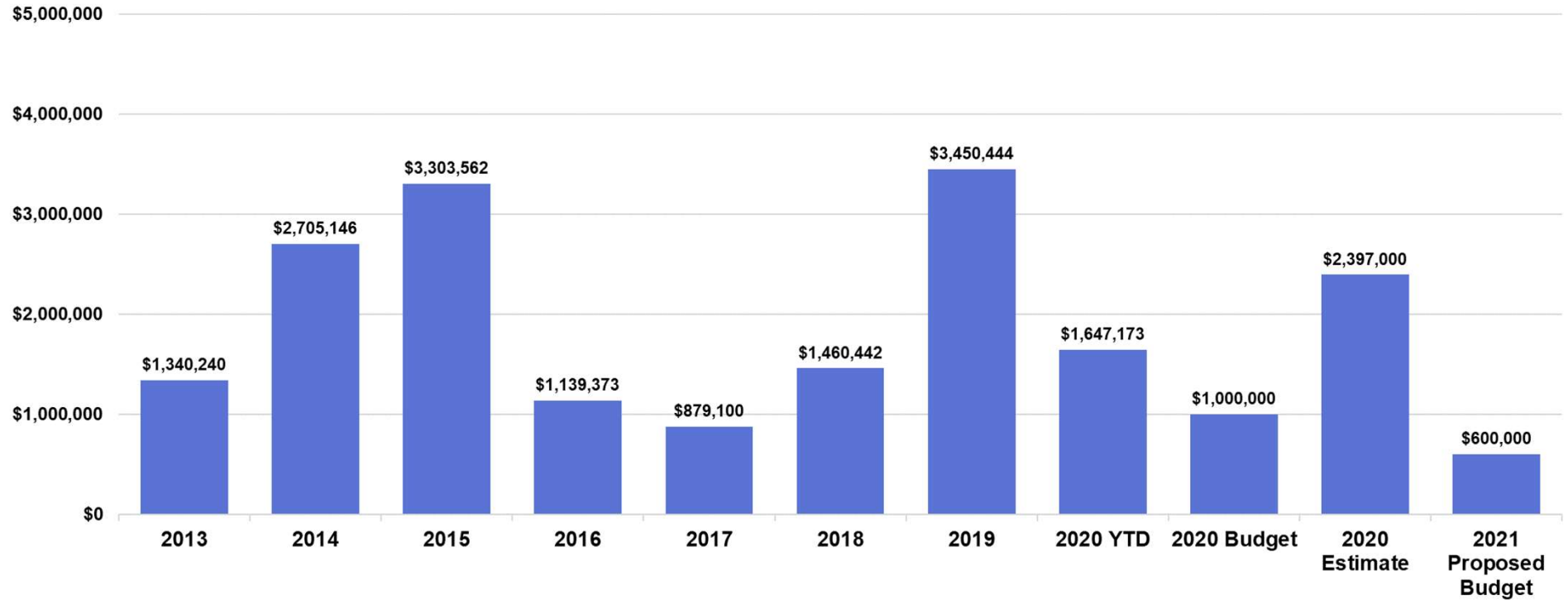
# Building Permits & Plan Check Fees



# Franchise Fees



# Severance Taxes



# Fines and Forfeits



# Resources Summary

## 2021 Proposed Budget as compared to 2020 Original Budget

- **Major Revenue Changes**
  - ↓ Sales Tax
  - ↓ Auto Use Tax
  - ↓ Building Use
  - ↓ Building Permits
  - ↓ Franchise Fees
  - ↓ Severance and Federal Mineral Taxes
  - ↓ Licenses and Permits
  - ↓ Charges for Services
- ↑ Property Taxes

