

2019

Luther Park

2200 10th St, Greeley, CO 80631



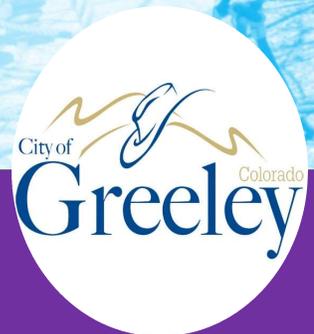
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Monthly Financial Highlights



Year-To-Date HIGHLIGHTS

YTD 2018 VS
2019

2019 Budget
Variance

Sales Tax	▲	9.1%	▲	6.4%
Food Tax.....	▼	-2.3%	▼	-3.2%
Building Use	▼	-0.1%	▲	32.7%
General Fund Revenues.....	▲	7.1%	▲	11.8%
*Total Operating Revenues.....	▲	1.9%	▲	26.2%
General Fund Expenditures.....	▲	1.8%	▼	-14.6%
*Total Operating Expenditures....	▲	13.7%	▲	54.3%

Monthly & Year-To-Date Comparisons

	July 2018	July 2019	Variance	YTD 2018*	YTD 2019*	Variance
General Fund Revenues	\$9,178,606	\$10,879,341	▲ 18.5%	\$56,212,345	\$60,202,287	▲ 7.1%
General Fund Expenses	\$8,776,098	\$7,607,479	▼ -13.3%	\$62,813,883	\$63,967,134	▲ 1.8%
Total Revenues*	\$22,529,314	\$25,223,661	▲ 12.0%	\$136,280,750	\$133,996,734	▼ -1.7%
Total Expenditures*	\$25,419,962	\$29,816,751	▲ 17.3%	\$132,734,862	\$137,069,665	▲ 3.3%

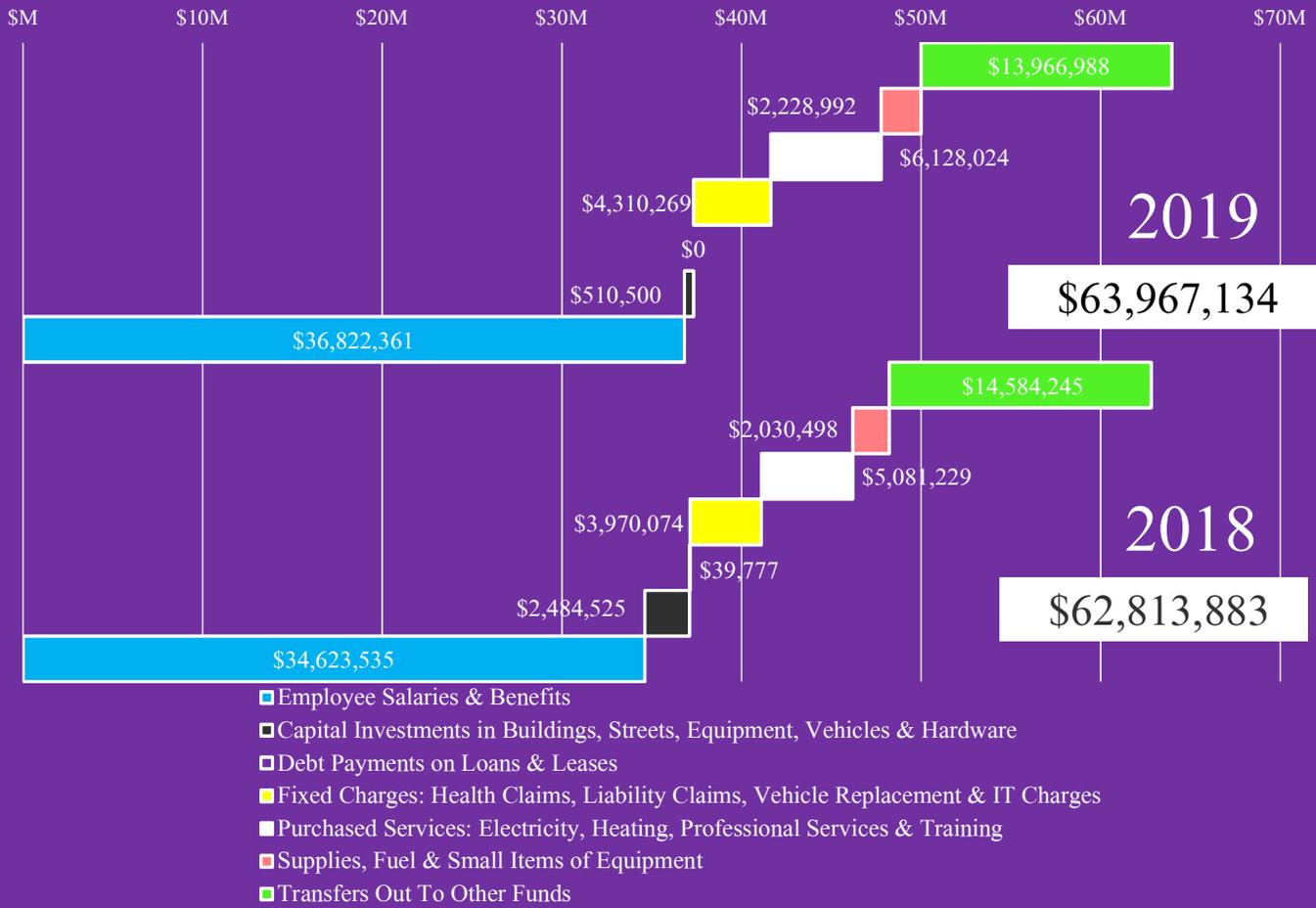


Transfers Operating Capital

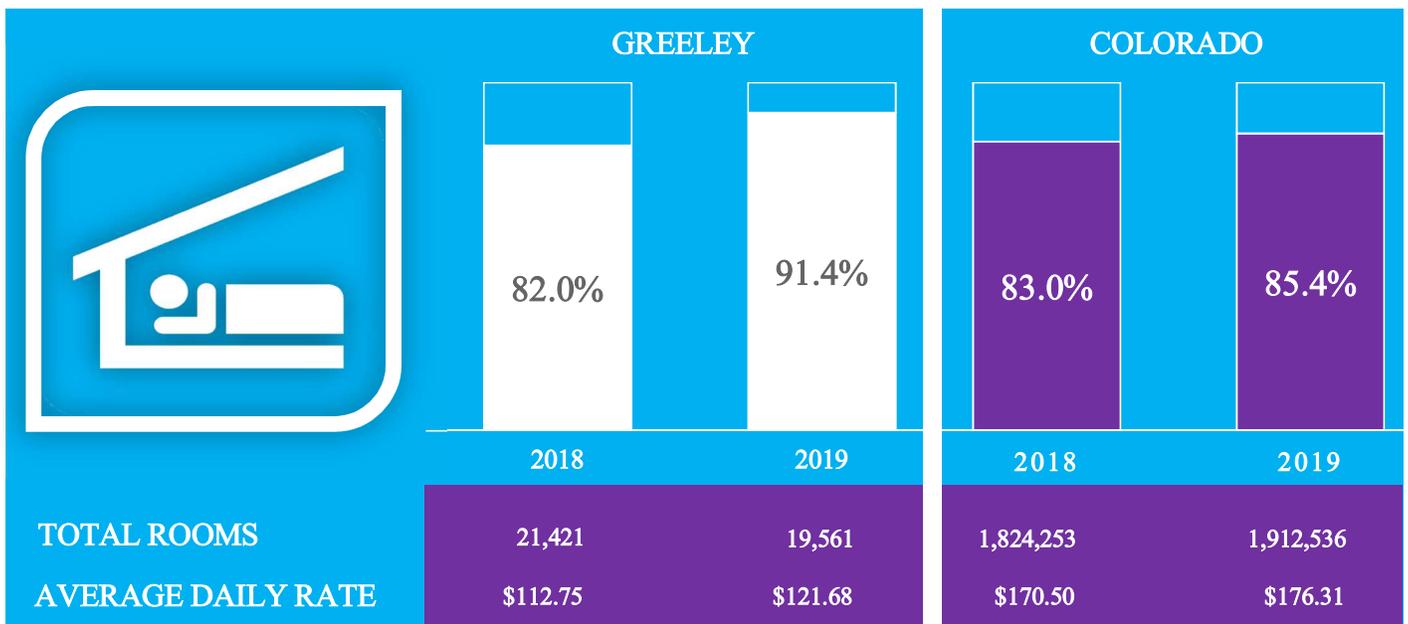
*Total revenues and expenditures exclude transfers between funds

HIGHLIGHTS CONTINUED

GENERAL FUND EXPENDITURES: YEAR-TO-DATE



LODGING OCCUPANCY MONTH OF JULY



HIGHLIGHTS CONTINUED

YEAR-TO-DATE TAX REVENUE



Governmental accounting can at times be difficult to interpret because most (but not all) revenue is received one month after it is generated, while all expenses are recorded in the month they were incurred. The following report outlines Greeley's major revenue funds and details 2019 collections to date.

SALES TAX

Six months of sales tax revenue has been collected comprising 48% of the General Fund's total revenues. The General Fund's 2019 share of sales tax revenues totaled \$24.6 million (37.0%) of the 2019 revised annual budget estimate of \$48.6 million. 2019 budgeted General Fund sales tax revenue is 2.7% higher than 2018 actuals. Sales tax revenue designated for the General Fund has increased 9.1% (\$2.1 million) from the correlating period in 2018.

USE TAXES

Six months of auto and general use taxes and seven months of building use tax have been received comprising 8.2% (\$8.4 million) of the General Fund revenue budget for 2019. General use tax revenue has increased 115.7% (\$1,039,633) as compared to 2018. The City levies a building use tax upon issuing a new building permit. Building use tax revenue has decreased -1.6% (\$ -29,730) from 2018. Auto use tax revenue has increased 15.3% (\$269,519) from 2018.

FOOD TAX

Six months of food tax revenue has been collected. Greeley's food tax finances a capital maintenance program for the repair of streets, buildings, parks, and other capital assets. This year, food tax revenue has slightly decreased by -2.3% (-\$86,666), and the City has collected \$3.7 million (45.9%) of the 2019 revised budget estimate of \$7.9 million.

PROPERTY TAX

Six months of property taxes have been received with total year to date collections equating to \$11.3 million. Total collections for 2019 have exceed 2018 by 2.8% (\$312,712).



WATER & SEWER STATS*

	2018 YTD	2019 YTD	Variance YTD
Water Consumption (Million Gallons)	3,558	3,224	▼ (334)
Water Revenue (\$)	\$16.6 Million	\$17.0 Million	▲ \$389,634
Sewer Flow (Million Gallons)	1,620	1,523	▼ -97

*Water Reporting as of June 30, 2019; Sewer Reporting as of July 31, 2019

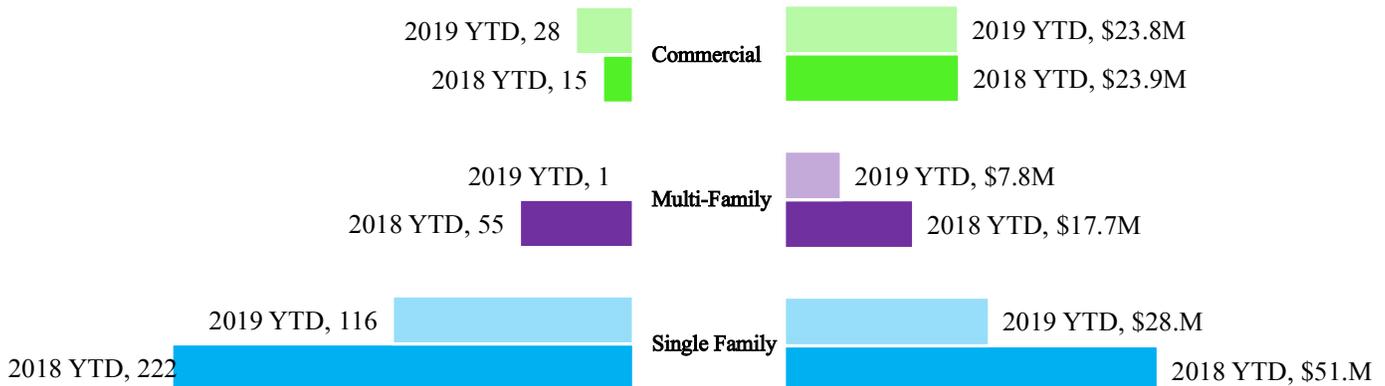
HIGHLIGHTS CONTINUED

BUILDING PERMITS: NEW CONSTRUCTION

As of July 31, 2019, new single family, multi-family and commercial building permit valuations have totaled \$59.6 million, compared to \$92.6 million in 2018, a 35.7% decrease. This year 28 new commercial construction permits have been issued totaling \$23.8 million in valuation, compared to 15 permits in the correlating period from 2018 with a valuation of \$23.9 million.

YEAR-TO-DATE NEW BUILDING PERMITS

YEAR-TO-DATE NEW BUILDING VALUATION



SALES TAX

TOP 3 SALES TAX REVENUE SOURCES (\$)

	2018 YTD	2019 YTD	\$ VARIANCE	% VARIANCE
Dining Out 	\$3,944,720	\$4,220,756	\$276,035	▲ 7.0%
Motor Vehicle & Parts 	\$3,080,421	\$3,154,747	\$74,326	▲ 2.4%
General Merchandise Stores 	\$2,940,850	\$3,170,157	\$229,307	▲ 7.8%



YEAR-OVER-YEAR COMPARISONS



Building Permits & Fees



Franchise Fees & Telephone



Investment Interest



Lodging

2018 Year-To-Date	\$1,425,582	\$2,150,450	\$1,213,584	\$288,733
2019 Year-To-Date	\$1,638,522	\$2,287,479	\$2,688,566	\$345,218
Year-Over-Year Variance	▲ \$212,940	▲ \$137,029	▲ \$1,474,982	▲ \$56,485