

Greeley - CO

PREPARED BY





RETAIL MARKET REPORT

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12 Mo Deliveries in SF

12 Mo Net Absorption in SF

Vacancy Rate

12 Mo Rent Growth

92.4K

79.1K

3.4%

4.1%

The pandemic accelerated the rise of e-commerce, which has cut into traditional retail market share. But sales at brick-and-mortar locations also rose in the last year, prompting tenants to expand their footprints. While retail fundamentals have improved, the sector still faces headwinds in 2022. Retailers continue to struggle with supply and labor shortages, and rising inflation is eroding consumer buying power. This issue is felt across all economic sectors and will take time to resolve.

Like virtually every metro, Greeley has endured a handful of store closings from big-box retailers. But with some exceptions, these spaces are being re-leased quickly (or in some cases being repurposed for non-retail uses). Encouragingly, several long-vacant larger blocks have found tenants over the last year or two, playing an outsized role in improved fundamentals.

A handful of smaller developments are underway, mostly on vacant lots at existing centers. But on the whole, development remains limited, with only 240,000 SF in the pipeline. The rapidly growing southwestern extreme of Weld County, home to growing cities like Erie, Frederick, and Firestone, continues to be a destination for active smaller-scale retail development.

KEY INDICATORS

Current Quarter	RBA	Vacancy Rate	Market Rent	Availability Rate	Net Absorption SF	Deliveries SF	Under Construction
Malls	541,396	34.2%	\$25.23	34.2%	0	0	0
Power Center	752,781	1.4%	\$22.13	4.2%	0	0	200,000
Neighborhood Center	2,702,864	2.0%	\$18.74	2.0%	(16,958)	0	12,400
Strip Center	529,923	3.9%	\$15.80	3.2%	5,664	0	0
General Retail	7,523,967	1.8%	\$15.29	2.9%	10,959	13,900	27,220
Other	0	-	-	-	0	0	0
Market	12,050,931	3.4%	\$17.04	4.2%	(335)	13,900	239,620
Annual Trends	12 Month	Historical Average	Forecast Average	Peak	When	Trough	When
Vacancy Change (YOY)	0.1%	5.5%	3.9%	10.2%	2010 Q2	1.2%	2019 Q3
Net Absorption SF	79.1K	164,141	199,057	478,146	2011 Q1	(185,277)	2021 Q3
Deliveries SF	92.4K	152,201	236,290	467,440	2008 Q4	17,541	2012 Q2
Rent Growth	4.1%	1.4%	1.4%	4.5%	2022 Q3	-2.8%	2009 Q4
Sales Volume	\$114M	\$68.2M	N/A	\$212.6M	2022 Q3	\$10.6M	2009 Q3



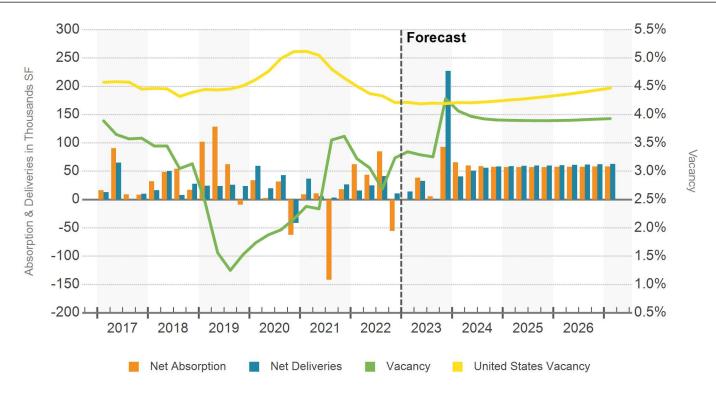
Consistent with the national trend, many of the largest recent leases before the pandemic were from gyms or discounters. But due to shutdowns that occurred during the pandemic, many retailers have been forced to shutter their doors for good, including gyms. 24-Hour Fitness permanently closed several locations throughout Colorado, including a location at 3001 South 23rd Avenue in Greeley. However, a boom in consumer spending is helping to stabilize the retail market. After heavy space losses, the local retail market is now in growth mode.

Population growth is a key part of the retail demand

equation in general, and Greeley has similarly outperformed here: Over the past five years, Greeley's population has soared by an average of about 2.5% per year, roughly three times the national average.

E-commerce continues to pressure large block retailers, and a handful of large retailers have closed up shop in Greeley alongside national cutbacks. National chains that have closed up shop include Sears closing an 87,000 SF shop and auto center in 2018 at the Greeley Mall. OfficeMax, which closed a 20,000 SF location at the Greeley Commons shopping center in early 2016.

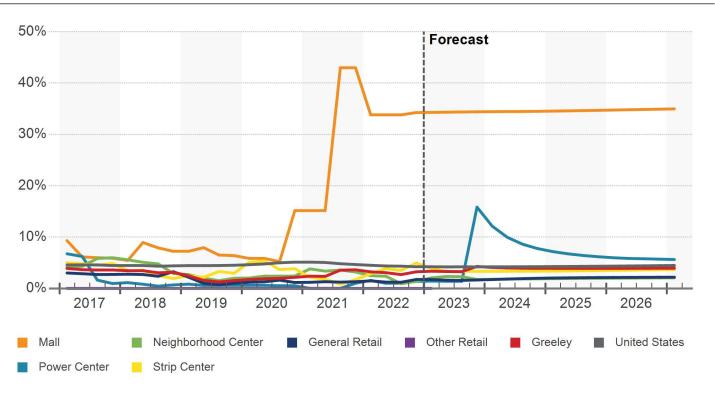
NET ABSORPTION, NET DELIVERIES & VACANCY



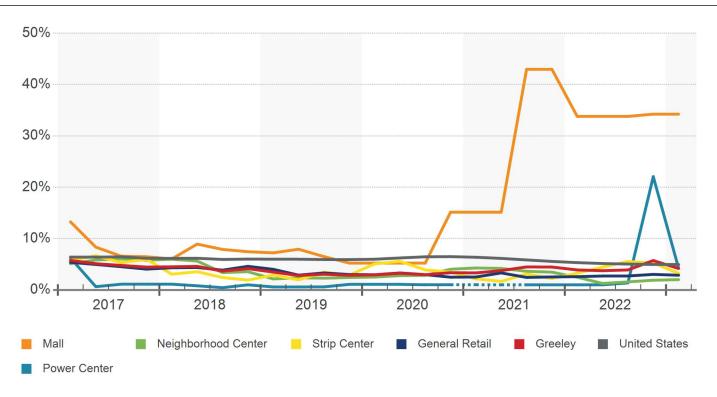




VACANCY RATE



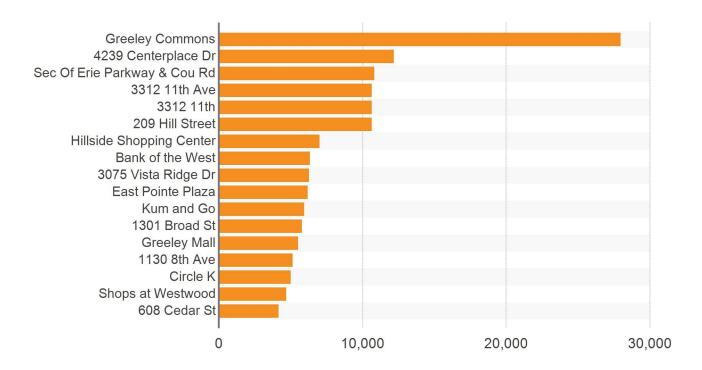
AVAILABILITY RATE







12 MONTH NET ABSORPTION SF IN SELECTED BUILDINGS



Duilding Name / Address	Culturantest	DIA- CF	Vacant SF		ı	Net Absorption	on SF	
Building Name/Address	Submarket	Bldg SF	1st Qtr		2nd Qtr	3rd Qtr	4th Qtr	12 Month
Greeley Commons	Greeley Ret	27,974	0	0	0	0	0	27,974
4239 Centerplace Dr	Greeley Ret	12,500	309	(309)	0	0	0	12,191
Sec Of Erie Parkway & Cou Rd	Greeley Ret	12,000	1,165	10,835	0	0	0	10,835
3312 11th Ave	Greeley Ret	10,640	0	0	0	0	0	10,640
3312 11th	Greeley Ret	10,640	0	0	0	0	0	10,640
209 Hill Street	Greeley Ret	10,640	0	0	0	0	0	10,640
Hillside Shopping Center	Greeley Ret	56,776	0	0	0	0	0	7,023
Bank of the West	Greeley Ret	16,101	0	6,340	0	0	0	6,340
3075 Vista Ridge Dr	Greeley Ret	11,560	5,272	0	0	0	0	6,288
East Pointe Plaza	Greeley Ret	6,200	0	0	0	0	0	6,200
Kum and Go	Greeley Ret	5,944	0	0	0	0	0	5,944
1301 Broad St	Greeley Ret	5,790	0	5,790	0	0	0	5,790
Greeley Mall	Greeley Ret	49,672	0	0	0	0	0	5,519
1130 8th Ave	Greeley Ret	10,260	4,987	(4,987)	0	0	0	5,148
Circle K	Greeley Ret	5,000	0	0	0	0	0	5,000
Shops at Westwood	Greeley Ret	11,120	0	0	0	0	0	4,703
608 Cedar St	Greeley Ret	4,163	0	0	0	0	0	4,163
Subtotal Primary Competitors	Subtotal Primary Competitors		11,733	17,669	0	0	0	145,038
Remaining Greeley Market		11,786,077	392,020	(15,878)	0	0	0	(65,918)
Total Greeley Market		12,053,057	403,753	1,791	0	0	0	79,120







TOP RETAIL LEASES PAST 12 MONTHS

Building Name/Address	Submarket	Leased SF	Qtr	Tenant Name	Tenant Rep Company	Leasing Rep Company
Greeley Commons	Greeley	27,974	Q1 22	Burlington	Legend Partners	Cushman & Wakefield;
Westlake Village Shopping Center	Greeley	8,511	Q1 23	Nelson Zhu	-	Cushman & Wakefield
Bear Paw 3	Greeley	7,100	Q4 22	Thrive Pet Healthcare	Mohr Partners, Inc.	Cushman & Wakefield
Hillside Shopping Center	Greeley	7,023	Q2 22	-	-	Wheeler Properties, Inc
Gateway Park	Greeley	6,945	Q3 22	-	-	Tebo Properties
1535 8th Ave	Greeley	6,935	Q1 23	-	-	Waypoint Real Estate
Centerplace of Greeley	Greeley	4,226	Q1 22	Plato's Closet	-	Regency Centers
2421 8th Ave	Greeley	4,059	Q3 22	Performance Porting LLC	-	RE/MAX Commercial A
University Center	Greeley	4,003	Q4 22	-	-	Realtec Commercial R
Willow Station	Greeley	3,605	Q3 22	-	-	Summit Commercial Br
1910-1912 56th Ave	Weld County	3,574	Q4 22	Liv Well	RE/MAX Commercia	RE/MAX Commercial A
1018 Mahogany Way	Greeley	3,520	Q1 23	-	-	Cushman & Wakefield
237 S Denver Ave	Greeley	3,324	Q2 22	-	-	Realtec Commercial R
237 Denver Ave	Greeley	3,000	Q1 23	-	-	Realtec Commercial R
455 & 475 Main	Greeley	2,842	Q4 22	Cafe Mexicali-Windsor, LLC	-	Cushman & Wakefield
South Center Plaza	Greeley	2,773	Q2 22	Dance Factory	-	NAI Affinity
Northpoint Center	Greeley	2,645	Q2 22	-	-	Gala Realty Group
455 & 475 Main	Greeley	2,600	Q3 22	-	-	Cushman & Wakefield
Fort Lupton Safeway Mkt	Greeley	2,328	Q3 22	Jump N Play	-	John Propp Commercia.
2159-2165 9th St	Greeley	2,300	Q2 22	-	-	RE/MAX Commercial A
Clark Plaza	Greeley	2,000	Q1 23	American Family Insurance	-	-
905 16th St	Greeley	1,805	Q1 23	-	-	Cushman & Wakefield
Shops at Westwood	Greeley	1,795	Q4 22	Catalyst Public Affairs, Ilc	-	Cushman & Wakefield
4265 City Centre Dr	Greeley	1,715	Q4 22	-	-	The Staenberg Group
Main Street Plaza	Greeley	1,653	Q1 23	-	-	SVN I Denver Commer
The Markets at Maplewood	Greeley	1,627	Q1 23	-	-	Sky Inc
455 & 475 Main	Greeley	1,500	Q2 22	Barnett Development Fra	-	Cushman & Wakefield
University Square	Greeley	1,400	Q4 22	-	-	SullivanHayes Brokerage
455 & 475 Main	Greeley	1,400	Q2 22	-	-	Cushman & Wakefield
Sec Of Erie Parkway & Cou Rd	Greeley	1,339	Q3 22	-	-	David, Hicks & Lampert
Sec Of Erie Parkway & Cou Rd	Greeley	1,324	Q3 22	-	-	David, Hicks & Lampert
Market Square	Greeley	1,300	Q1 22	-	-	Summit Commercial Br
3075 Vista Ridge Dr	Greeley	1,300	Q2 22	Ups Store	-	-
125 N 2nd St	Greeley	1,300	Q3 22	-	-	-
High Plains Marketplace	Greeley	1,245	Q3 22	-	-	Transworld Commercia
4111 Centerplace Dr	Greeley	1,215	Q3 22	-	-	PB Roche Solutions
Firestone Safeway Marketplace	Greeley	1,200	Q1 23	-	-	Cushman & Wakefield
455 & 475 Main	Greeley	1,200	Q2 22	-	-	Cushman & Wakefield
Willow Station	Greeley	1,120	Q3 22	-	-	Summit Commercial Br

^{*}Renewal



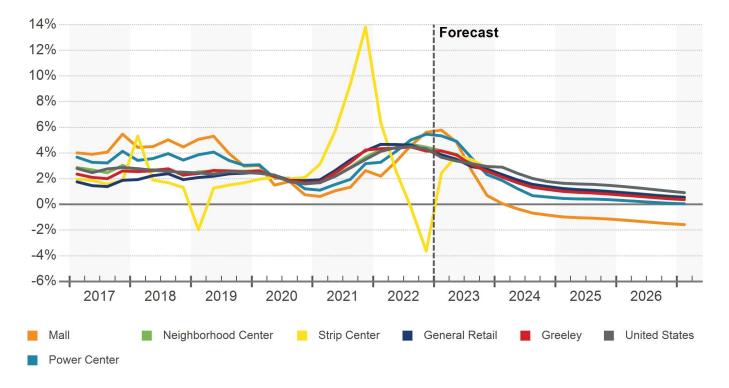


Rents were impacted at the initial onset of the pandemic but have since recovered. Annually, rents have grown by 4.1%.

Greeley houses the lowest-cost retail space in the Colorado Front Range: At about \$17.00/SF triple-net,

rents on average are priced at a 35% discount to Denver and a 15% discount to Colorado Springs, the nextcheapest Front Range metro. Strong fundamentals and solid demand drivers translated into steady, but not truly outsized rent gains this past decade.

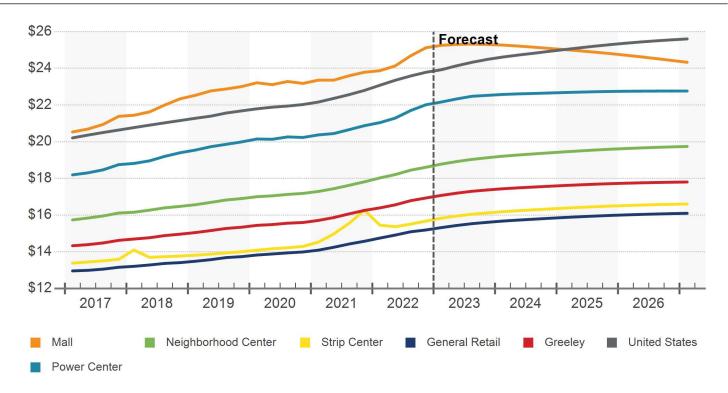
MARKET RENT GROWTH (YOY)







MARKET RENT PER SQUARE FEET



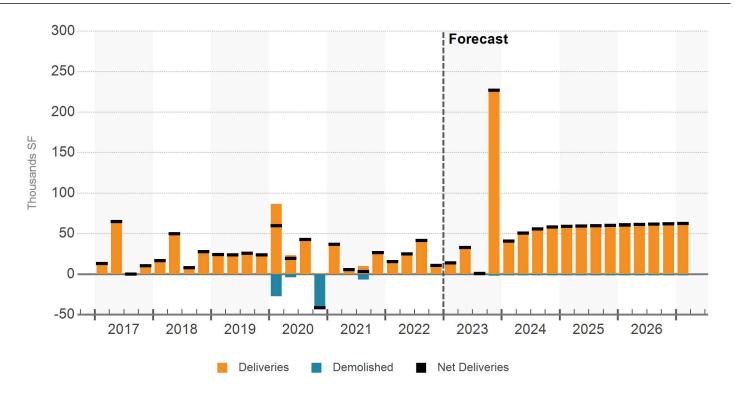




Most projects constructed in the last decade or now underway have been smaller built-to-suits. A handful of small speculative projects are underway, totaling 240,000 SF. Several slightly larger projects broke ground in Weld County's booming southwest. One of the biggest retail

projects in the metro in recent years is the 63,000 SF build-to-suit for Interstate Ford in Dacono. The property was developed by Dallas-based The Gravity Company and delivered in 2020.

DELIVERIES & DEMOLITIONS



SUBMARKET CONSTRUCTION

			U	nder Construction Inve	Aver	age Building Size			
No.	Submarket	Bldgs	SF (000)	Pre-Leased SF (000)	Pre-Leased %	Rank	All Existing	Under Constr	Rank
1	Greeley	7	240	201	84.0%	1	9,589	34,231	1
	Totals	7	240	201	84.0%		9,589	34,231	





Under Construction Properties

Greeley Retail

Properties Square Feet Percent of Inventory Preleased

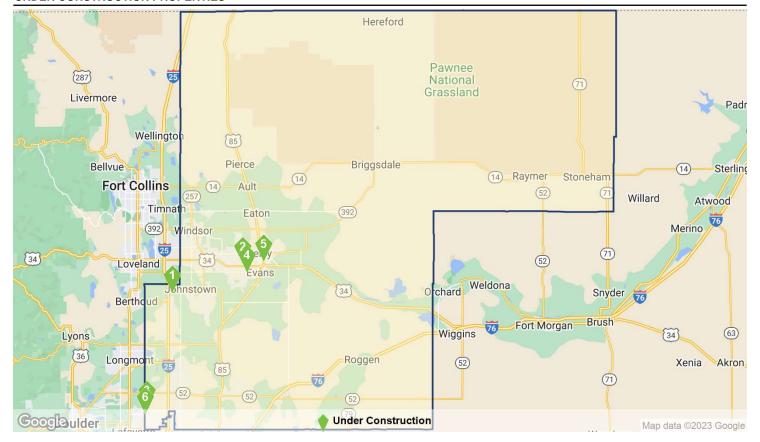
6

237,508

2.0%

84.4%

UNDER CONSTRUCTION PROPERTIES



UNDER CONSTRUCTION

Pro	pperty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1	Building 8 I-25 & Highway 60	****	200,000	1	Dec 2022	Sep 2023	Carson Development, Inc.
2	Bear Paw 3 TBD Centerplace Dr	****	12,400	1	Aug 2022	Apr 2023	- P B Roche Solutions
3	700 Briggs St	****	8,374	2	May 2021	Apr 2023	- Means Rentals
4	3304 37th St	****	8,251	1	Feb 2022	Apr 2023	-
5	Circle K 225 22nd St	****	4,591	1	Apr 2022	Apr 2023	-
6	619 Mitchell Way	****	3,892	1	Nov 2022	Sep 2023	-



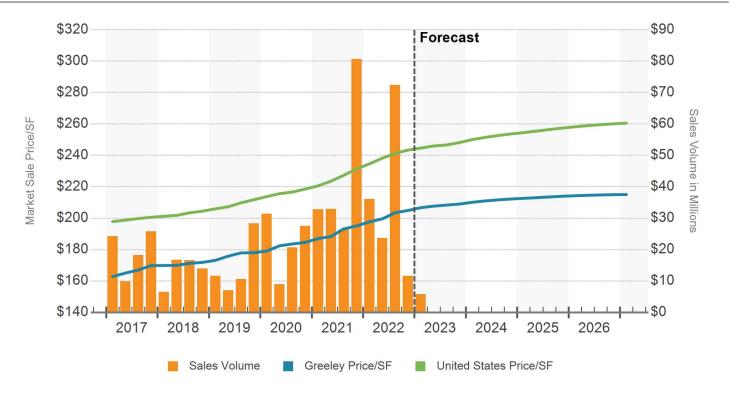
Investors were active in the last year. Trailing 12-month investment volume stands at \$117 million. Based on CoStar's Market Pricing Trends, values continue to appreciate at a modest pace, and cap rates remained flat near 6.6%.

An IHOP located at 2701 W 29th Street was part of a national portfolio sale. Realty Income Corp acquired VEREIT in an all-stock transaction in November, creating a combined company with an enterprise value of approximately \$50 billion. The VEREIT portfolio consisted of nearly 4,000 properties valued at \$11 billion.

In another portfolio deal that closed in January 2021, EG America acquired 18 convenience stores and gas stations throughout northern Colorado from Shraders Oil for \$32 million. 263 Eastman Park Drive was part of the transaction, and was valued at \$2.5 million. The buyer will rebrand all of the locations to Loaf 'N Jug.

For investors targeting growth potential, Firestone, and in general the far southwestern portion of Weld County is a compelling location. Over the past five years, the populations of three cities located in this area, Frederick, Firestone and Erie, increased by 32%, 24%, and 22%, respectively. Residential and increasingly mixed-use development has reached historic levels in this part of the metro over the last several years. The amount of open land, coupled with proximity to the Boulder and Denver metros leaves plenty of room for additional growth in the longer run.

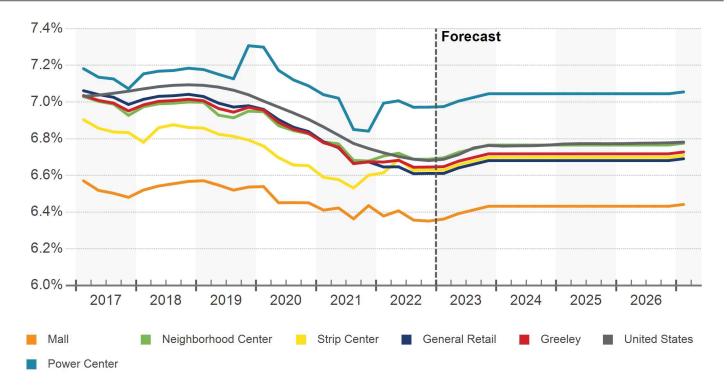
SALES VOLUME & MARKET SALE PRICE PER SF







MARKET CAP RATE







Sale Comparables

Avg. Cap Rate

Avg. Price/SF

Avg. Vacancy At Sale

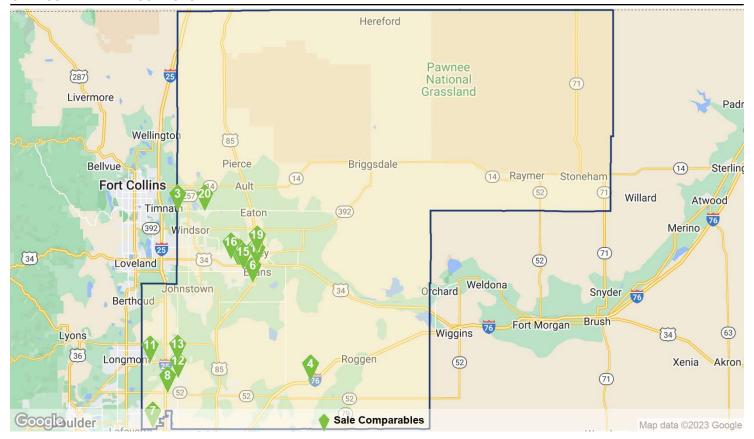
61

5.6%

\$266

0.1%

SALE COMPARABLE LOCATIONS



SALE COMPARABLES SUMMARY STATISTICS

Sales Attributes	Low	Average	Median	High
Sale Price	\$220,000	\$2,401,947	\$900,000	\$18,933,173
Price/SF	\$41	\$266	\$168	\$3,313
Cap Rate	4.3%	5.6%	5.2%	8.0%
Time Since Sale in Months	0.2	6.9	7.4	11.7
Property Attributes	Low	Average	Median	High
Building SF	492	9,114	5,625	93,561
Stories	1	1	1	2
Typical Floor SF	492	8,799	5,225	93,561
Vacancy Rate At Sale	0%	0.1%	0%	9.3%
Year Built	1884	1972	1982	2022
Star Rating	****	★ ★ ★ ★ ★ 2.2	****	****





RECENT SIGNIFICANT SALES

			Proper	ty			Sale		
Pro	perty Name - Address	Rating	Yr Built	Bldg SF	Vacancy	Sale Date	Price	Price/SF	Cap Rate
•	Centerplace of Greeley 4530-4552 Centerplace Dr	****	2003	93,561	0%	7/18/2022	\$18,933,173	\$202	-
2	4500-4520 Centerplace Dr	****	2003	43,200	0%	7/18/2022	\$12,194,005	\$282	-
3	6166 County Road 74	****	2020	28,017	0%	10/4/2022	\$9,850,000	\$352	-
4	Kum and Go 90 W Veterans Dr	****	2022	5,944	0%	8/8/2022	\$8,000,000	\$1,346	4.8%
5	4626 Centerplace Dr	****	2004	14,787	0%	7/18/2022	\$6,422,822	\$434	-
6	7 - Eleven 105 S 2nd St	****	2022	2,563	0%	9/27/2022	\$5,966,000	\$2,328	4.7%
•	Building B 3140 Village Vista Dr	****	2008	10,842	0%	5/11/2022	\$4,262,000	\$393	6.3%
8	800 Bryan Ct	****	2000	22,204	0%	9/9/2022	\$4,210,000	\$190	-
9	4650 Centerplace Dr	****	2004	6,577	0%	7/26/2022	\$4,183,000	\$636	5.5%
10	Aspen Dental 4214 Centerplace Dr	****	2014	3,800	0%	6/2/2022	\$3,566,000	\$938	4.9%
1	1461 Vista View Dr	****	2005	11,706	0%	5/2/2022	\$3,525,000	\$301	-
12	1 8350 Colorado Blvd	****	2006	13,802	0%	7/5/2022	\$3,297,000	\$239	5.2%
13	11086 Colorado Blvd	****	2021	9,100	0%	9/16/2022	\$2,844,445	\$313	4.5%
14	Taco John's 2508 11th Ave	****	1990	2,327	0%	3/10/2023	\$1,900,000	\$817	6.0%
15	The Shops at Ashcroft H 3313 35th Ave	****	2001	12,923	0%	6/17/2022	\$1,850,000	\$143	-
16	5815 W 20th St	****	2018	492	0%	8/12/2022	\$1,630,000	\$3,313	4.8%
•	Country Corner Feed & T 843 27th St PI	****	1967	11,500	0%	4/1/2022	\$1,323,155	\$115	-
18	812 11th St	****	1959	8,400	0%	5/18/2022	\$1,300,000	\$155	-
19	Armadillo Restaurant 819 9th St	****	1898	6,925	0%	8/9/2022	\$1,165,000	\$168	-
20	1018 Mahogany Way	****	2002	5,225	0%	2/15/2023	\$1,150,000	\$220	-





Nearly 6% of current non-farm jobs in the Greeley metro area are in natural resources and mining employment, representing the second-highest concentration of such jobs out of the 200 largest metro areas. Four of the 10 largest employers in the metro, Halliburton Energy Services, Noble Energy, Anadarko Petroleum, and Select Energy Services (all based out of Houston, Texas), are oil and gas exploration and production companies.

Over the last six years, the metro's population soared by roughly 15%, one of the fastest growth rates in the Front Range, and more than three times the national average.

Although population growth is down from earlier cyclical highs, at the end of 19Q4 the metro population was growing nearly three times as fast as the national average.

Much of the explosive growth in the Greeley metro is occurring in far southwest Weld County, near Longmont, and easily within commuting distance to central Boulder. Cities here such as Erie, Firestone, and Frederick each saw cumulative population growth of 22% or more over the past six years, and residential development is exploding.

GREELEY EMPLOYMENT BY INDUSTRY IN THOUSANDS

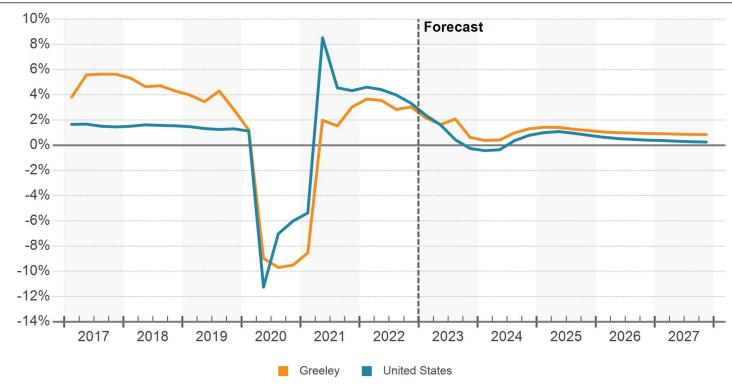
	CURRE	NT JOBS	CURRENT	GROWTH	10 YR HIS	TORICAL	5 YR FORECAST	
Industry	Jobs	LQ	Market	US	Market	US	Market	us
Manufacturing	14	1.5	4.89%	2.67%	2.13%	0.78%	0.52%	-0.03%
Trade, Transportation and Utilities	19	0.9	-0.95%	1.06%	2.21%	1.17%	0.57%	0.07%
Retail Trade	11	0.9	-2.90%	0.13%	2.31%	0.55%	0.57%	0.08%
Financial Activities	4	0.7	0.65%	1.44%	0.51%	1.40%	0.45%	0.08%
Government	17	1.0	-0.42%	1.20%	0.93%	0.25%	1.64%	0.55%
Natural Resources, Mining and Construction	17	2.8	6.81%	2.81%	2.52%	2.42%	0.73%	0.22%
Education and Health Services	11	0.6	4.51%	3.46%	3.09%	1.72%	0.19%	0.53%
Professional and Business Services	12	0.7	0.86%	2.55%	2.94%	2.08%	1.21%	0.34%
Information	1	0.2	8.64%	4.84%	-2.35%	1.33%	-0.33%	0.21%
Leisure and Hospitality	11	0.9	2.51%	5.06%	3.99%	1.36%	2.05%	1.04%
Other Services	4	1.0	1.40%	2.67%	3.40%	0.59%	0.84%	0.31%
Total Employment	110	1.0	2.27%	2.48%	2.29%	1.29%	0.93%	0.37%

Source: Oxford Economics LQ = Location Quotient



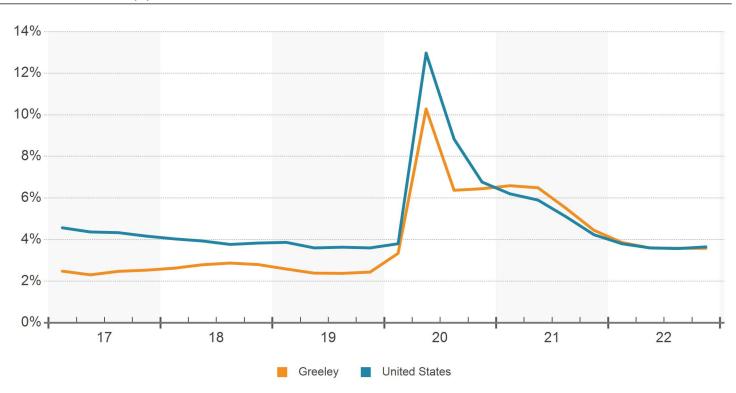


JOB GROWTH (YOY)



Source: Oxford Economics

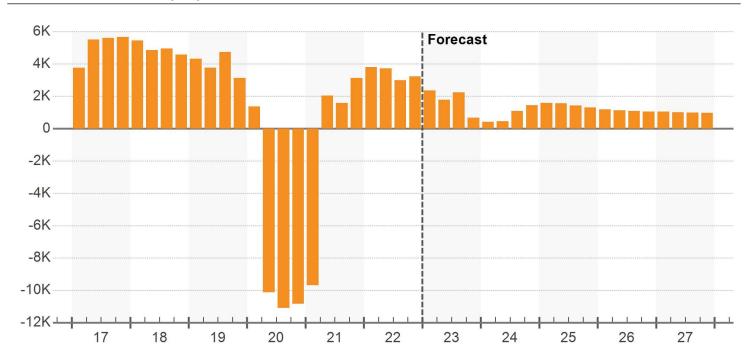
UNEMPLOYMENT RATE (%)



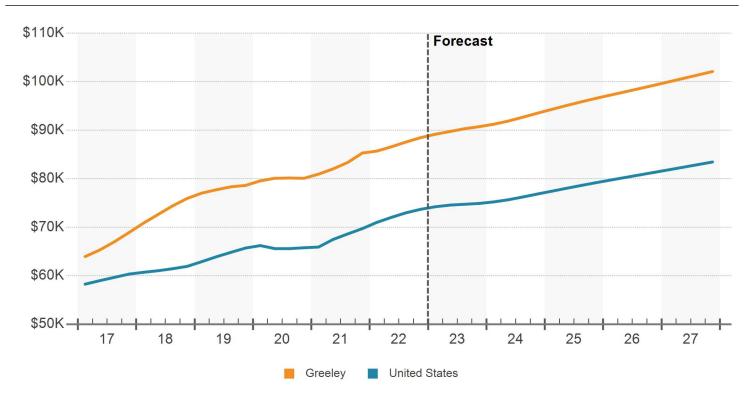




NET EMPLOYMENT CHANGE (YOY)



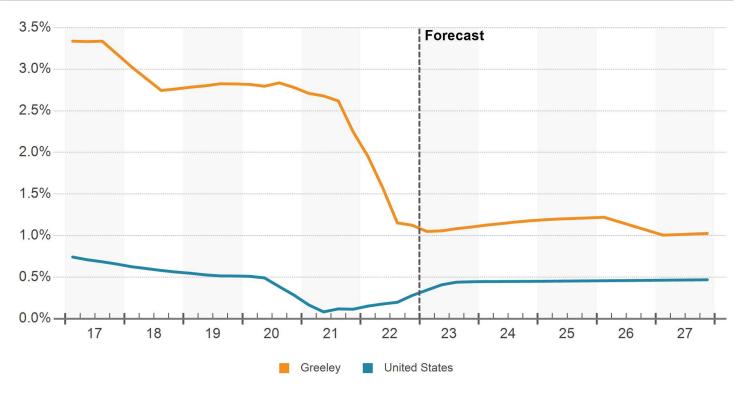
MEDIAN HOUSEHOLD INCOME



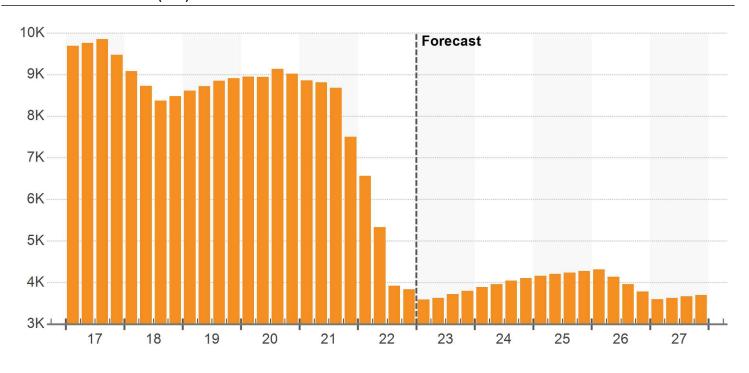




POPULATION GROWTH (YOY %)



NET POPULATION CHANGE (YOY)









DEMOGRAPHIC TRENDS

	Curre	nt Level	12 Month	n Change	10 Year	Change	5 Year Forecast		
Demographic Category	Metro	us	Metro	US	Metro	US	Metro	US	
Population	345,700	333,256,219	1.1%	0.3%	2.6%	0.5%	1.1%	0.5%	
Households	122,695	129,312,906	1.6%	0.9%	2.5%	0.8%	1.2%	0.6%	
Median Household Income	\$89,083	\$74,160	4.0%	4.7%	4.7%	3.7%	2.9%	2.5%	
Labor Force	171,114	165,108,047	1.4%	0.8%	2.3%	0.6%	1.1%	0.4%	
Unemployment	3.6%	3.7%	-0.3%	-0.2%	-0.3%	-0.4%	-	-	

Source: Oxford Economics

POPULATION GROWTH



LABOR FORCE GROWTH



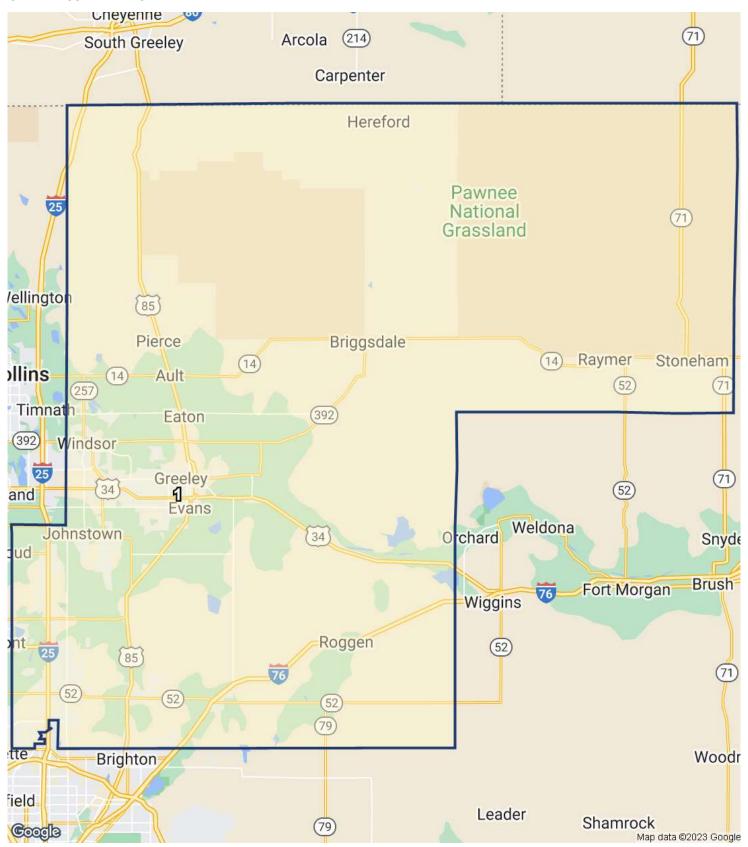
INCOME GROWTH



Source: Oxford Economics



GREELEY SUBMARKETS







Greeley Retail

SUBMARKET INVENTORY

		Inventory			12 Month Deliveries				Under Construction				
No.	Submarket	Bldgs	SF (000)	% Market	Rank	Bldgs	SF (000)	Percent	Rank	Bldgs	SF (000)	Percent	Rank
1	Greeley	1,257	12,053	100%	1	14	92	0.8%	1	7	240	2.0%	1

SUBMARKET RENT

		Marke	t Rent	12 Month N	Market Rent	QTD Annualized Market Rent		
No.	Submarket	Per SF	Rank	Growth	Rank	Growth	Rank	
1	Greeley	\$17.04	1	4.1%	1	3.0%	1	

SUBMARKET VACANCY & NET ABSORPTION

			Vacancy			12 Month	Absorption	
No.	Submarket	SF	Percent	Rank	SF	% of Inv	Rank	Construc. Ratio
1	Greeley	403,753	3.3%	1	79,120	0.7%	1	1.1





OVERALL SUPPLY & DEMAND

		Inventory		Net Absorption				
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio		
2027	13,252,042	252,098	1.9%	236,396	1.8%	1.1		
2026	12,999,944	245,560	1.9%	230,217	1.8%	1.1		
2025	12,754,384	238,009	1.9%	228,081	1.8%	1.0		
2024	12,516,375	205,309	1.7%	241,409	1.9%	0.9		
2023	12,311,066	274,035	2.3%	136,815	1.1%	2.0		
YTD	12,050,931	13,900	0.1%	(335)	0%	-		
2022	12,037,031	92,296	0.8%	134,810	1.1%	0.7		
2021	11,944,735	71,879	0.6%	(104,560)	-0.9%	-		
2020	11,872,856	80,261	0.7%	4,739	0%	16.9		
2019	11,792,595	96,803	0.8%	282,977	2.4%	0.3		
2018	11,695,792	101,881	0.9%	151,152	1.3%	0.7		
2017	11,593,911	87,873	0.8%	123,768	1.1%	0.7		
2016	11,506,038	140,149	1.2%	199,418	1.7%	0.7		
2015	11,365,889	132,562	1.2%	218,136	1.9%	0.6		
2014	11,233,327	74,887	0.7%	149,407	1.3%	0.5		
2013	11,158,440	82,005	0.7%	313,774	2.8%	0.3		
2012	11,076,435	13,130	0.1%	42,724	0.4%	0.3		
2011	11,063,305	347,609	3.2%	436,358	3.9%	0.8		

MALLS SUPPLY & DEMAND

		Inventory		Net Absorption				
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio		
2027	540,219	(250)	0%	(1,350)	-0.2%	-		
2026	540,469	(251)	0%	(1,350)	-0.2%	-		
2025	540,720	(249)	0%	(1,195)	-0.2%	-		
2024	540,969	(247)	0%	(657)	-0.1%	-		
2023	541,216	(180)	0%	(905)	-0.2%	-		
YTD	541,396	0	0%	-	-	-		
2022	541,396	0	0%	47,272	8.7%	0		
2021	541,396	0	0%	(150,630)	-27.8%	-		
2020	541,396	0	0%	(47,387)	-8.8%	-		
2019	541,396	0	0%	4,518	0.8%	0		
2018	541,396	0	0%	(7,315)	-1.4%	-		
2017	541,396	0	0%	9,424	1.7%	0		
2016	541,396	0	0%	(41,212)	-7.6%	-		
2015	541,396	0	0%	-	-	-		
2014	541,396	0	0%	-	-	-		
2013	541,396	0	0%	-	-	-		
2012	541,396	0	0%	-	-	-		
2011	541,396	0	0%	-	-	-		



POWER CENTER SUPPLY & DEMAND

		Inventory		Net Absorption				
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio		
2027	1,440,255	127,181	9.7%	124,128	8.6%	1.0		
2026	1,313,074	123,939	10.4%	122,348	9.3%	1.0		
2025	1,189,135	120,181	11.2%	129,667	10.9%	0.9		
2024	1,068,954	103,978	10.8%	173,801	16.3%	0.6		
2023	964,976	212,195	28.2%	69,839	7.2%	3.0		
YTD	752,781	0	0%	-	-	-		
2022	752,781	0	0%	(2,739)	-0.4%	-		
2021	752,781	0	0%	(3,650)	-0.5%	-		
2020	752,781	0	0%	600	0.1%	0		
2019	752,781	0	0%	616	0.1%	0		
2018	752,781	0	0%	2,024	0.3%	0		
2017	752,781	0	0%	43,619	5.8%	0		
2016	752,781	0	0%	(40,506)	-5.4%	-		
2015	752,781	0	0%	2,105	0.3%	0		
2014	752,781	8,800	1.2%	13,629	1.8%	0.6		
2013	743,981	0	0%	28,751	3.9%	0		
2012	743,981	0	0%	7,146	1.0%	0		
2011	743,981	0	0%	11,467	1.5%	0		

NEIGHBORHOOD CENTER SUPPLY & DEMAND

		Inventory		Net Absorption			
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio	
2027	2,775,745	16,063	0.6%	13,405	0.5%	1.2	
2026	2,759,682	15,622	0.6%	12,882	0.5%	1.2	
2025	2,744,060	15,130	0.6%	12,018	0.4%	1.3	
2024	2,728,930	12,934	0.5%	8,847	0.3%	1.5	
2023	2,715,996	13,132	0.5%	3,218	0.1%	4.1	
YTD	2,702,864	0	0%	(16,958)	-0.6%	-	
2022	2,702,864	12,500	0.5%	61,420	2.3%	0.2	
2021	2,690,364	8,000	0.3%	(13,455)	-0.5%	-	
2020	2,682,364	13,800	0.5%	2,070	0.1%	6.7	
2019	2,668,564	34,236	1.3%	57,558	2.2%	0.6	
2018	2,634,328	14,909	0.6%	95,312	3.6%	0.2	
2017	2,619,419	2,060	0.1%	(28,588)	-1.1%	-	
2016	2,617,359	2,000	0.1%	(23,594)	-0.9%	-	
2015	2,615,359	0	0%	12,873	0.5%	0	
2014	2,615,359	0	0%	45,934	1.8%	0	
2013	2,615,359	6,694	0.3%	26,285	1.0%	0.3	
2012	2,608,665	3,295	0.1%	252	0%	13.1	
2011	2,605,370	341,362	15.1%	329,742	12.7%	1.0	



STRIP CENTER SUPPLY & DEMAND

		Inventory		Net Absorption				
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio		
2027	528,777	(252)	0%	(947)	-0.2%	-		
2026	529,029	(247)	0%	(926)	-0.2%	-		
2025	529,276	(244)	0%	(803)	-0.2%	-		
2024	529,520	(243)	0%	(318)	-0.1%	-		
2023	529,763	(160)	0%	8,501	1.6%	-		
YTD	529,923	0	0%	5,664	1.1%	0		
2022	529,923	0	0%	(17,048)	-3.2%	-		
2021	529,923	0	0%	11,231	2.1%	0		
2020	529,923	13,311	2.6%	8,223	1.6%	1.6		
2019	516,612	0	0%	(5,343)	-1.0%	-		
2018	516,612	0	0%	15,262	3.0%	0		
2017	516,612	0	0%	801	0.2%	0		
2016	516,612	0	0%	22,929	4.4%	0		
2015	516,612	0	0%	7,583	1.5%	0		
2014	516,612	0	0%	10,380	2.0%	0		
2013	516,612	0	0%	10,473	2.0%	0		
2012	516,612	0	0%	9,586	1.9%	0		
2011	516,612	0	0%	18,936	3.7%	0		

GENERAL RETAIL SUPPLY & DEMAND

		Inventory		Net Absorption				
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio		
2027	7,967,046	109,356	1.4%	101,160	1.3%	1.1		
2026	7,857,690	106,497	1.4%	97,263	1.2%	1.1		
2025	7,751,193	103,191	1.3%	88,394	1.1%	1.2		
2024	7,648,002	88,887	1.2%	59,736	0.8%	1.5		
2023	7,559,115	49,048	0.7%	56,162	0.7%	0.9		
YTD	7,523,967	13,900	0.2%	10,959	0.1%	1.3		
2022	7,510,067	79,796	1.1%	45,905	0.6%	1.7		
2021	7,430,271	63,879	0.9%	51,944	0.7%	1.2		
2020	7,366,392	53,150	0.7%	41,233	0.6%	1.3		
2019	7,313,242	62,567	0.9%	225,628	3.1%	0.3		
2018	7,250,675	86,972	1.2%	45,869	0.6%	1.9		
2017	7,163,703	85,813	1.2%	98,512	1.4%	0.9		
2016	7,077,890	138,149	2.0%	281,801	4.0%	0.5		
2015	6,939,741	132,562	1.9%	195,575	2.8%	0.7		
2014	6,807,179	66,087	1.0%	79,464	1.2%	0.8		
2013	6,741,092	75,311	1.1%	248,265	3.7%	0.3		
2012	6,665,781	9,835	0.1%	25,740	0.4%	0.4		
2011	6,655,946	6,247	0.1%	76,213	1.1%	0.1		



OVERALL RENT & VACANCY

		Marke	et Rent		Vacancy			
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg	
2027	\$17.83	130	0.2%	5.3%	523,077	3.9%	0%	
2026	\$17.79	130	0.4%	5.1%	509,659	3.9%	0%	
2025	\$17.71	129	0.8%	4.6%	496,559	3.9%	0%	
2024	\$17.57	128	1.2%	3.8%	488,893	3.9%	-0.4%	
2023	\$17.37	127	2.6%	2.6%	527,225	4.3%	1.0%	
YTD	\$17.04	125	4.1%	0.7%	403,753	3.4%	0.1%	
2022	\$16.93	124	4.2%	0%	389,518	3.2%	-0.4%	
2021	\$16.26	119	4.2%	-4.0%	432,032	3.6%	1.5%	
2020	\$15.60	114	1.7%	-7.9%	255,593	2.2%	0.6%	
2019	\$15.34	112	2.5%	-9.4%	180,071	1.5%	-1.6%	
2018	\$14.96	109	2.3%	-11.7%	366,245	3.1%	-0.5%	
2017	\$14.62	107	2.6%	-13.6%	415,516	3.6%	-0.3%	
2016	\$14.25	104	2.3%	-15.8%	451,411	3.9%	-0.6%	
2015	\$13.93	102	2.7%	-17.7%	510,680	4.5%	-0.8%	
2014	\$13.57	99	2.3%	-19.9%	596,254	5.3%	-0.7%	
2013	\$13.27	97	1.2%	-21.6%	670,774	6.0%	-2.1%	
2012	\$13.11	96	1.3%	-22.5%	902,543	8.1%	-0.3%	
2011	\$12.95	95	-0.9%	-23.5%	932,137	8.4%	-1.1%	

MALLS RENT & VACANCY

		Mark	cet Rent		Vacancy			
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg	
2027	\$24.01	131	-1.7%	-4.4%	189,701	35.1%	0.2%	
2026	\$24.43	133	-1.5%	-2.8%	188,586	34.9%	0.2%	
2025	\$24.80	135	-1.1%	-1.3%	187,466	34.7%	0.2%	
2024	\$25.09	137	-0.8%	-0.1%	186,498	34.5%	0.1%	
2023	\$25.30	138	0.7%	0.7%	186,066	34.4%	0.1%	
YTD	\$25.23	137	5.7%	0.4%	185,330	34.2%	0%	
2022	\$25.12	137	5.6%	0%	185,330	34.2%	-8.7%	
2021	\$23.79	130	2.6%	-5.3%	232,602	43.0%	27.8%	
2020	\$23.18	126	0.8%	-7.7%	81,972	15.1%	8.8%	
2019	\$23	125	3.0%	-8.4%	34,585	6.4%	-0.8%	
2018	\$22.34	122	4.5%	-11.1%	39,103	7.2%	1.4%	
2017	\$21.38	116	5.5%	-14.9%	31,788	5.9%	-1.7%	
2016	\$20.27	110	3.1%	-19.3%	41,212	7.6%	7.6%	
2015	\$19.66	107	3.4%	-21.7%	0	0%	0%	
2014	\$19.02	104	3.4%	-24.3%	0	0%	0%	
2013	\$18.39	100	2.2%	-26.8%	0	0%	0%	
2012	\$17.99	98	2.3%	-28.4%	0	0%	0%	
2011	\$17.59	96	-0.8%	-30.0%	0	0%	0%	





POWER CENTER RENT & VACANCY

		Mark	et Rent		Vacancy			
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg	
2027	\$22.75	137	-0.1%	3.3%	77,789	5.4%	-0.3%	
2026	\$22.76	137	0.1%	3.4%	74,797	5.7%	-0.5%	
2025	\$22.74	137	0.4%	3.3%	73,253	6.2%	-1.6%	
2024	\$22.66	137	0.6%	2.9%	82,788	7.7%	-8.1%	
2023	\$22.53	136	2.3%	2.3%	152,650	15.8%	14.5%	
YTD	\$22.13	133	5.3%	0.5%	10,289	1.4%	0%	
2022	\$22.01	133	5.5%	0%	10,289	1.4%	0.4%	
2021	\$20.87	126	3.2%	-5.2%	7,550	1.0%	0.5%	
2020	\$20.23	122	1.2%	-8.1%	3,900	0.5%	-0.1%	
2019	\$19.99	121	3.0%	-9.2%	4,500	0.6%	-0.1%	
2018	\$19.40	117	3.5%	-11.9%	5,116	0.7%	-0.3%	
2017	\$18.75	113	4.1%	-14.8%	7,140	0.9%	-5.8%	
2016	\$18.01	109	3.1%	-18.2%	50,759	6.7%	5.4%	
2015	\$17.47	105	3.2%	-20.6%	10,253	1.4%	-0.3%	
2014	\$16.92	102	2.6%	-23.1%	12,358	1.6%	-0.7%	
2013	\$16.50	99	1.8%	-25.1%	17,187	2.3%	-3.9%	
2012	\$16.20	98	2.5%	-26.4%	45,938	6.2%	-1.0%	
2011	\$15.80	95	-0.8%	-28.2%	53,084	7.1%	-1.5%	

NEIGHBORHOOD CENTER RENT & VACANCY

		Mark	et Rent		Vacancy			
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg	
2027	\$19.80	134	0.4%	6.4%	58,776	2.1%	0.1%	
2026	\$19.72	133	0.6%	6.0%	56,359	2.0%	0.1%	
2025	\$19.59	133	1.0%	5.3%	53,838	2.0%	0.1%	
2024	\$19.39	131	1.4%	4.2%	50,966	1.9%	0.1%	
2023	\$19.13	129	2.8%	2.8%	47,107	1.7%	0.4%	
YTD	\$18.74	127	4.1%	0.7%	54,086	2.0%	0.6%	
2022	\$18.61	126	4.5%	0%	37,128	1.4%	-1.8%	
2021	\$17.81	121	3.7%	-4.3%	86,048	3.2%	0.8%	
2020	\$17.18	116	1.7%	-7.7%	64,593	2.4%	0.4%	
2019	\$16.90	114	2.6%	-9.2%	52,863	2.0%	-0.9%	
2018	\$16.47	111	2.3%	-11.5%	76,185	2.9%	-3.1%	
2017	\$16.11	109	3.0%	-13.4%	156,588	6.0%	1.2%	
2016	\$15.64	106	2.6%	-16.0%	125,940	4.8%	1.0%	
2015	\$15.24	103	3.1%	-18.1%	100,346	3.8%	-0.5%	
2014	\$14.79	100	2.1%	-20.5%	113,219	4.3%	-1.8%	
2013	\$14.48	98	1.5%	-22.2%	159,153	6.1%	-0.8%	
2012	\$14.26	96	1.9%	-23.3%	178,744	6.9%	0.1%	
2011	\$14	95	-0.4%	-24.8%	175,701	6.7%	-0.5%	



STRIP CENTER RENT & VACANCY

		Mark	et Rent	Market Rent					
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg		
2027	\$16.65	128	0.4%	2.4%	19,996	3.8%	0.2%		
2026	\$16.59	128	0.6%	2.0%	19,183	3.6%	0.2%		
2025	\$16.49	127	1.0%	1.4%	18,390	3.5%	0.1%		
2024	\$16.33	126	1.3%	0.4%	17,722	3.3%	0%		
2023	\$16.12	124	2.8%	-0.9%	17,536	3.3%	-1.6%		
YTD	\$15.80	122	1.6%	-2.9%	20,472	3.9%	-1.1%		
2022	\$15.67	121	-3.6%	-3.6%	26,136	4.9%	3.2%		
2021	\$16.27	125	13.8%	0%	9,088	1.7%	-2.1%		
2020	\$14.29	110	2.1%	-12.1%	20,319	3.8%	0.9%		
2019	\$14	108	1.7%	-13.9%	15,231	2.9%	1.0%		
2018	\$13.77	106	1.3%	-15.4%	9,888	1.9%	-3.0%		
2017	\$13.59	105	1.8%	-16.5%	25,150	4.9%	-0.2%		
2016	\$13.34	103	2.3%	-18.0%	25,951	5.0%	-4.4%		
2015	\$13.04	100	2.7%	-19.8%	48,880	9.5%	-1.5%		
2014	\$12.70	98	2.2%	-21.9%	56,463	10.9%	-2.0%		
2013	\$12.43	96	1.6%	-23.6%	66,843	12.9%	-2.0%		
2012	\$12.23	94	1.3%	-24.8%	77,316	15.0%	-1.9%		
2011	\$12.07	93	-2.2%	-25.8%	86,902	16.8%	-3.7%		

GENERAL RETAIL RENT & VACANCY

		Marke	et Rent	Vacancy				
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg	
2027	\$16.14	128	0.4%	6.3%	176,815	2.2%	0%	
2026	\$16.08	127	0.6%	5.9%	170,734	2.2%	0.1%	
2025	\$15.98	127	1.0%	5.2%	163,612	2.1%	0.1%	
2024	\$15.82	125	1.4%	4.2%	150,919	2.0%	0.3%	
2023	\$15.61	124	2.7%	2.7%	123,866	1.6%	-0.1%	
YTD	\$15.29	121	3.8%	0.7%	133,576	1.8%	0%	
2022	\$15.19	120	4.2%	0%	130,635	1.7%	0.4%	
2021	\$14.57	115	4.2%	-4.1%	96,744	1.3%	0.2%	
2020	\$13.99	111	1.9%	-7.9%	84,809	1.2%	0.2%	
2019	\$13.73	109	2.4%	-9.6%	72,892	1.0%	-2.3%	
2018	\$13.41	106	1.9%	-11.7%	235,953	3.3%	0.5%	
2017	\$13.15	104	1.9%	-13.4%	194,850	2.7%	-0.2%	
2016	\$12.91	102	1.9%	-15.0%	207,549	2.9%	-2.1%	
2015	\$12.67	100	2.4%	-16.6%	351,201	5.1%	-1.0%	
2014	\$12.38	98	2.2%	-18.5%	414,214	6.1%	-0.3%	
2013	\$12.12	96	0.8%	-20.2%	427,591	6.3%	-2.7%	
2012	\$12.02	95	0.7%	-20.8%	600,545	9.0%	-0.3%	
2011	\$11.94	95	-1.0%	-21.4%	616,450	9.3%	-1.1%	



OVERALL SALES

	Completed Transactions (1)							Market Pricing Trends (2)			
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate		
2027	-	-	-	-	-	-	\$215.21	177	6.7%		
2026	-	-	-	-	-	-	\$214.95	177	6.7%		
2025	-	-	-	-	-	-	\$213.94	176	6.7%		
2024	-	-	-	-	-	-	\$212.20	174	6.7%		
2023	-	-	-	-	-	-	\$208.99	172	6.7%		
YTD	9	\$5.7M	0.3%	\$717,500	\$206.79	6.0%	\$206.50	170	6.6%		
2022	74	\$143.6M	6.0%	\$2,475,186	\$230.23	5.4%	\$204.92	168	6.6%		
2021	95	\$172.7M	8.8%	\$2,158,936	\$186.33	7.1%	\$195.09	160	6.7%		
2020	81	\$88.5M	4.5%	\$1,264,653	\$210.29	6.5%	\$184.59	152	6.8%		
2019	64	\$57.4M	3.2%	\$1,007,854	\$188.45	6.4%	\$178.03	146	7.0%		
2018	69	\$53.7M	4.2%	\$976,250	\$138.79	6.5%	\$171.86	141	7.0%		
2017	88	\$78.1M	5.5%	\$1,115,859	\$195.86	6.2%	\$169.83	140	7.0%		
2016	68	\$59.3M	5.5%	\$1,021,973	\$103.52	6.3%	\$162.73	134	7.0%		
2015	56	\$92.6M	5.8%	\$1,747,509	\$143.38	6.3%	\$162.24	133	6.9%		
2014	67	\$56.6M	3.7%	\$975,534	\$154.80	8.2%	\$149.22	123	7.2%		
2013	59	\$30.9M	3.6%	\$735,022	\$103.61	6.8%	\$132.08	109	7.7%		
2012	75	\$86.7M	9.4%	\$1,313,851	\$86.82	8.7%	\$128.86	106	7.7%		

⁽¹⁾ Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period.

MALLS SALES

	Completed Transactions (1)							Market Pricing Trends (2)				
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate			
2027	-	-	-	-	-	-	\$196.39	144	6.4%			
2026	-	-	-	-	-	-	\$200.32	147	6.4%			
2025	-	-	-	-	-	-	\$203.61	149	6.4%			
2024	-	-	-	-	-	-	\$206.25	151	6.4%			
2023	-	-	-	-	-	-	\$207.56	152	6.4%			
YTD	-	-	-	-	-	-	\$208.59	153	6.4%			
2022	-	-	-	-	-	-	\$207.52	152	6.4%			
2021	1	\$260.3K	1.8%	\$260,321	\$26.29	-	\$194.80	143	6.4%			
2020	-	-	-	-	-	-	\$191.30	140	6.5%			
2019	-	-	-	-	-	-	\$187.76	138	6.5%			
2018	-	-	-	-	-	-	\$182.56	134	6.6%			
2017	-	-	-	-	-	-	\$182.75	134	6.5%			
2016	1	\$350K	0.4%	\$350,000	\$145.83	-	\$174.11	128	6.6%			
2015	-	-	-	-	-	-	\$172.63	127	6.6%			
2014	1	\$175K	0.4%	\$175,000	\$72.92	-	\$157.92	116	6.9%			
2013	-	-	-	-	-	-	\$142.86	105	7.2%			
2012	2	\$6.2M	68.7%	\$6,150,000	\$16.70	-	\$141.83	104	7.2%			

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POWER CENTER SALES

	Completed Transactions (1)							Market Pricing Trends (2)				
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate			
2027	-	-	-	-	-	-	\$189.36	160	7.1%			
2026	-	-	-	-	-	-	\$189.58	161	7.0%			
2025	-	-	-	-	-	-	\$189.26	160	7.0%			
2024	-	-	-	-	-	-	\$188.41	160	7.0%			
2023	-	-	-	-	-	-	\$186.48	158	7.0%			
YTD	-	-	-	-	-	-	\$184.41	156	7.0%			
2022	5	\$45.3M	21.5%	\$9,059,800	\$279.75	5.2%	\$182.73	155	7.0%			
2021	-	-	-	-	-	-	\$179.26	152	6.8%			
2020	-	-	-	-	-	-	\$167.11	142	7.1%			
2019	3	\$3.4M	1.6%	\$3,400,000	\$944.71	-	\$158.97	135	7.3%			
2018	1	\$3.2M	1.3%	\$3,150,000	\$321.43	7.2%	\$158.54	134	7.2%			
2017	1	\$4M	0.9%	\$3,967,000	\$603.16	6.3%	\$158.64	134	7.1%			
2016	-	-	-	-	-	-	\$150.48	127	7.1%			
2015	3	\$15.7M	13.5%	\$5,216,667	\$154.52	6.9%	\$158.71	134	6.8%			
2014	1	\$2.6M	0.5%	\$2,584,856	\$718.22	-	\$145.55	123	7.1%			
2013	1	\$1.2M	0.7%	\$1,150,000	\$224.35	-	\$128.09	108	7.6%			
2012	1	\$0	1.3%	-	-	-	\$125.97	107	7.6%			

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NEIGHBORHOOD CENTER SALES

	Completed Transactions (1)							Market Pricing Trends (2)			
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate		
2027	-	-	-	-	-	-	\$195.22	173	6.8%		
2026	-	-	-	-	-	-	\$194.75	172	6.8%		
2025	-	-	-	-	-	-	\$193.57	171	6.8%		
2024	-	-	-	-	-	-	\$191.74	170	6.8%		
2023	-	-	-	-	-	-	\$188.61	167	6.8%		
YTD	-	-	-	-	-	-	\$186.17	165	6.7%		
2022	5	\$4.3M	0.7%	\$4,262,000	\$393.10	6.3%	\$184.92	164	6.7%		
2021	6	\$26.2M	10.3%	\$4,367,787	\$94.38	6.2%	\$176.57	156	6.7%		
2020	5	\$8.4M	0.9%	\$1,676,000	\$365.92	6.0%	\$168.04	149	6.8%		
2019	2	\$3.4M	0.3%	\$1,704,750	\$470.93	5.3%	\$163.27	144	7.0%		
2018	6	\$7.8M	2.1%	\$1,956,438	\$222.46	6.5%	\$156.67	139	7.0%		
2017	3	\$5.5M	1.4%	\$1,816,667	\$146.50	-	\$155.99	138	6.9%		
2016	4	\$11.6M	5.6%	\$2,891,125	\$79.46	8.3%	\$149.87	133	7.0%		
2015	6	\$27.7M	10.5%	\$4,612,500	\$100.81	-	\$154.16	136	6.7%		
2014	7	\$6.4M	3.0%	\$1,593,750	\$119.23	-	\$139.93	124	7.2%		
2013	5	\$7.2M	2.5%	\$1,444,000	\$111.04	6.4%	\$123.47	109	7.6%		
2012	20	\$43M	12.2%	\$2,149,125	\$135.06	9.1%	\$120.96	107	7.7%		

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STRIP CENTER SALES

	Completed Transactions (1)							Market Pricing Trends (2)			
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate		
2027	-	-	-	-	-	-	\$222.84	164	6.7%		
2026	-	-	-	-	-	-	\$222.40	163	6.7%		
2025	-	-	-	-	-	-	\$221.20	162	6.7%		
2024	-	-	-	-	-	-	\$219.23	161	6.7%		
2023	-	-	-	-	-	-	\$215.78	159	6.7%		
YTD	2	\$1.6M	1.3%	\$785,000	\$235.95	-	\$213.07	157	6.6%		
2022	7	\$3.1M	4.8%	\$787,262	\$259.91	-	\$211.19	155	6.6%		
2021	9	\$11.3M	17.8%	\$1,618,300	\$150.16	7.3%	\$212.76	156	6.6%		
2020	10	\$4M	8.2%	\$399,460	\$92.35	7.6%	\$199.01	146	6.7%		
2019	3	\$1.5M	4.7%	\$767,500	\$124.45	7.6%	\$193.11	142	6.8%		
2018	4	\$7.6M	9.5%	\$1,903,075	\$155.07	6.6%	\$186.56	137	6.9%		
2017	5	\$5.1M	7.8%	\$1,268,250	\$145.42	7.2%	\$183.87	135	6.8%		
2016	3	\$748.8K	1.9%	\$374,400	\$92.77	-	\$175.40	129	6.9%		
2015	2	\$1.5M	4.1%	\$730,000	\$69.39	5.0%	\$172.49	127	6.9%		
2014	3	\$7.3M	8.6%	\$2,439,542	\$165.64	8.4%	\$159.99	118	7.2%		
2013	3	\$590.8K	2.5%	\$590,800	\$56.30	-	\$143.79	106	7.6%		
2012	1	\$630K	0.7%	\$630,000	\$174.81	-	\$139.60	103	7.7%		

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GENERAL RETAIL SALES

	Completed Transactions (1)							Market Pricing Trends (2)			
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate		
2027	-	-	-	-	-	-	\$226.47	184	6.7%		
2026	-	-	-	-	-	-	\$225.95	183	6.7%		
2025	-	-	-	-	-	-	\$224.61	182	6.7%		
2024	-	-	-	-	-	-	\$222.49	181	6.7%		
2023	-	-	-	-	-	-	\$218.79	178	6.7%		
YTD	7	\$4.2M	0.4%	\$695,000	\$197.60	6.0%	\$215.98	175	6.6%		
2022	57	\$90.9M	6.9%	\$1,892,723	\$207.11	5.4%	\$214.29	174	6.6%		
2021	79	\$134.9M	9.0%	\$2,044,238	\$239.27	7.1%	\$202.53	164	6.7%		
2020	66	\$76.2M	6.4%	\$1,384,565	\$214.63	5.9%	\$191.25	155	6.8%		
2019	56	\$49.1M	4.6%	\$944,292	\$174.33	6.4%	\$183.98	149	7.0%		
2018	58	\$35.1M	5.1%	\$763,167	\$119.90	6.0%	\$177.20	144	7.0%		
2017	79	\$63.6M	7.7%	\$1,026,131	\$198.72	6.1%	\$174.31	141	7.0%		
2016	60	\$46.6M	6.7%	\$913,944	\$111.88	5.8%	\$167.19	136	7.0%		
2015	45	\$47.8M	3.7%	\$1,138,880	\$192	6.4%	\$164.12	133	7.0%		
2014	55	\$40.1M	4.2%	\$818,928	\$153.24	8.1%	\$151.65	123	7.3%		
2013	50	\$21.9M	4.7%	\$626,003	\$100.82	7.5%	\$134.09	109	7.7%		
2012	51	\$37M	5.1%	\$839,811	\$119.75	8.3%	\$130.39	106	7.8%		

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